

UNICORN | Systems

Systems

UNICORN SYSTEMS

in the Banking Industry



18.10.2016

Václav Caisl

Outline

- Unicorn Systems introduction
- Unicorn Systems Solutions in the Banking Industry
- Selected Reference Projects

Unicorn Systems Introduction

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Unicorn System's **mission** is to bring clients a **competitive edge and high added value** by delivering ICT solutions, products and services with the agreed **quality, scope, time** and **budget**.



**MORE THAN
SOFTWARE**

Why Unicorn Systems

1 Experienced Team

We have 25 years of experience in the field of ICT in different branches.

4 High Quality ICT Solutions

Annually we produce dozens of information systems with extensive emphasis on quality.

2 Extensive Know-how

Our expertise covers all important business and technology areas.

5 Strong Technological Partners

Cooperation with strong sectoral partners allows us to use the latest knowledge and technology.

3 Worldwide Experience

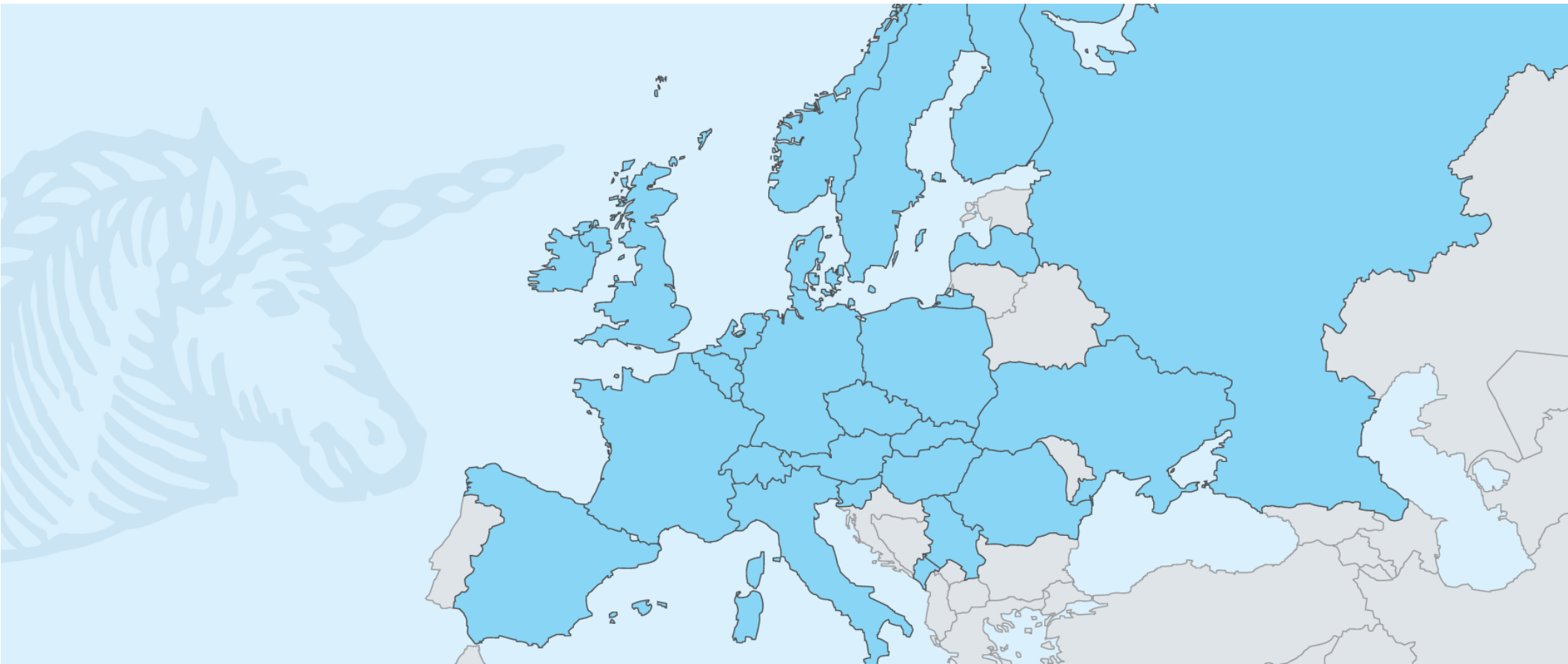
We successfully implement projects throughout Europe and beyond.

6 Competitive Price

Thanks to our systematic approach we offer ICT solutions of high quality with exceptional price/performance ratio.

Unicorn Systems Projects

- Successful projects cover Europe almost entirely, as well as extending beyond its borders.



Who We Work for

- Banking
- Insurance
- Energy & Utilities
- Communication & Media
- Manufacturing
- Trade
- Transportation
- Information Technologies
- Education
- Government
- Healthcare



Services Provided

Areas

Business

Information and Communication Technologies (ICT)



Business Processes



ICT Strategy



Management & Support



Information Systems



ICT Infrastructure

Products & Services



Consulting



Integration



Infrastructure



Education



Building Up



Operation



First Line Support

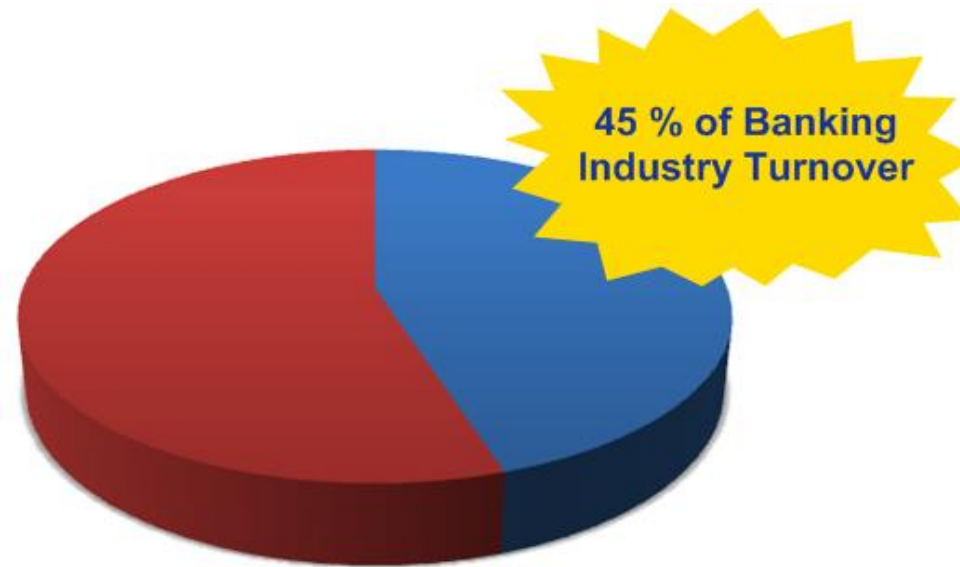


Second Line Support

Unicorn Systems in Banking Industry

Unicorn Systems in the Banking Industry

- 25 years of experience.
- Completed projects for more than 30 major European banks.
- Completion of more than 100 solutions for the banking sector.
- Over 450 of our ICT specialists are familiar with the banking sector.
- Millions of regular users of our information system solutions.



Unicorn Systems in the Banking Industry

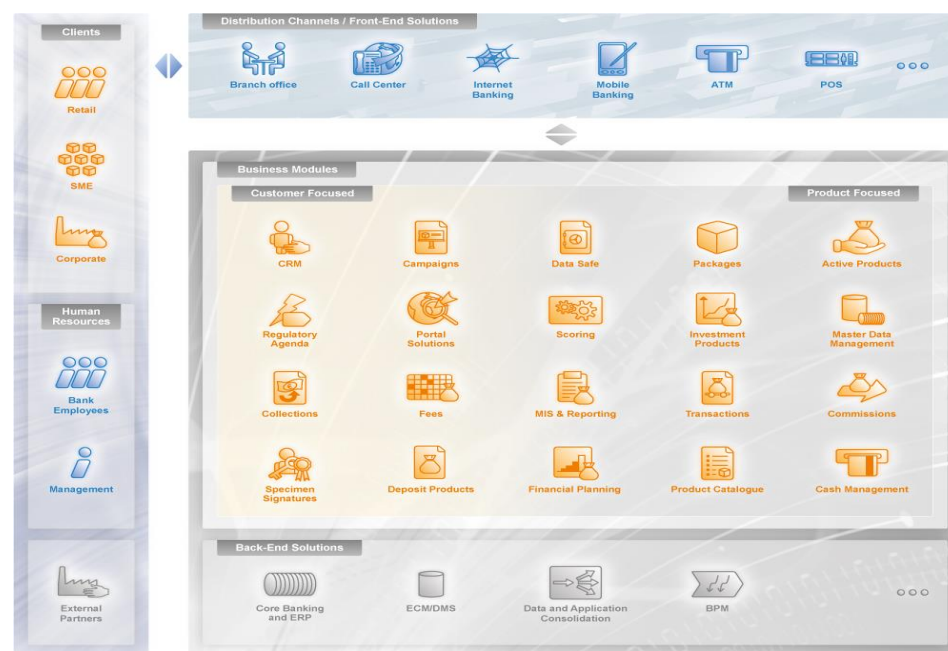
■ Front-End Solutions

- Branch Solutions
- Consolidated View of Client
- Internet Banking
- Mobile Technologies and Biometrics

■ Customer and Banking

- Client Products Management
- Payments and Transactions
- Active and Passive Products
- Financial Planning
- Collections

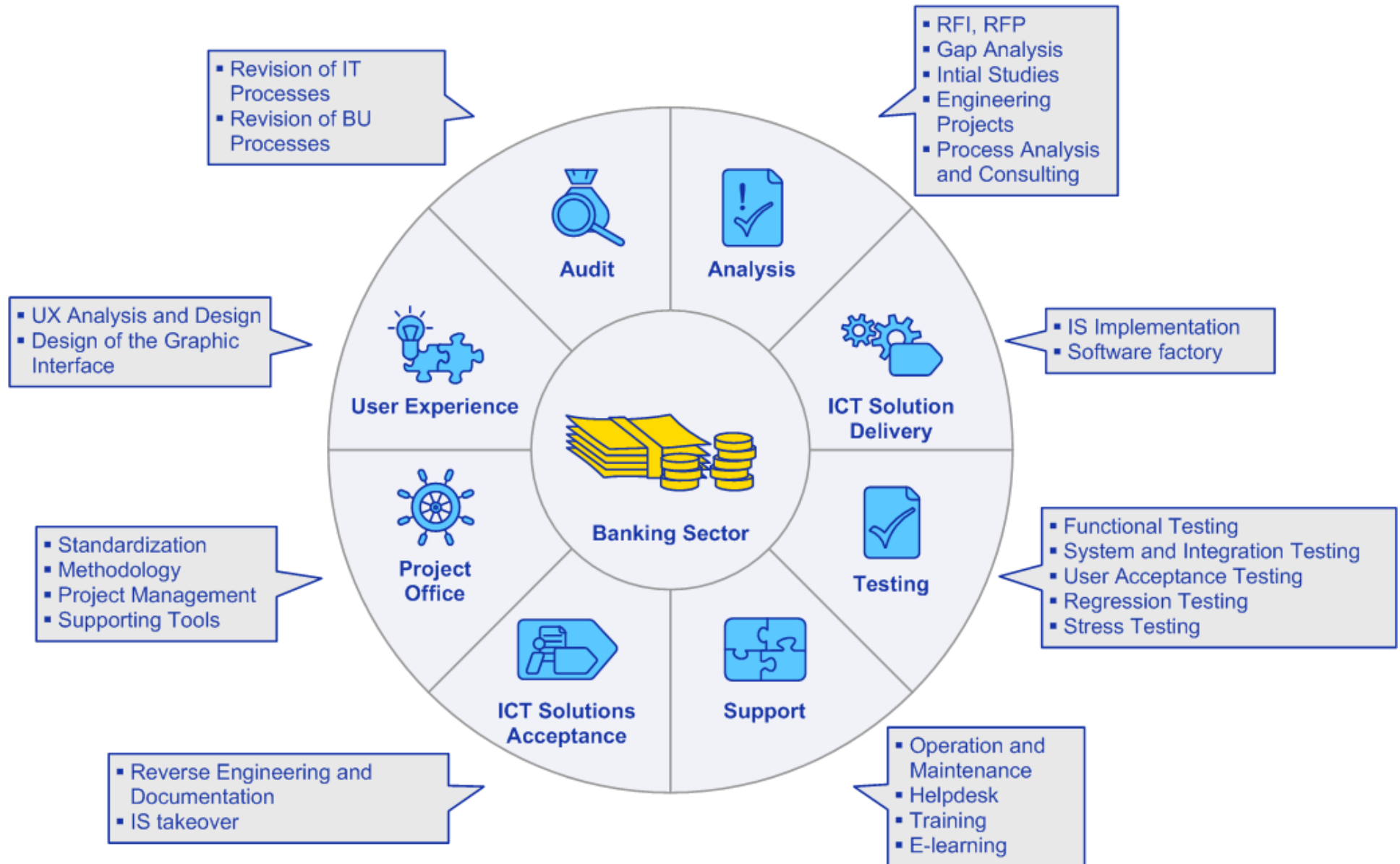
■ ...



■ General Support Solutions

- Data Consolidation
- BPM and workflow solutions
- Security
- DMS and Data Storage
- ...

ICT Projects in banking sector



Clients

ČESKÁ
SPORITELNA

ČSOB

KB

TB
TATRA BANKA

SLOVENSKÁ
SPORITELŇA

air/
bank
ČLEN SKUPINY PPF

citibank[®]

POŠTOVÁ
BANKA

Equa bank ERSTE

Raiffeisen
BANK

GE Money

ING

ČNB
ČESKÁ
NÁRODNÍ
BANKA

PPF Banka

HOME
CREDIT

ESSOX

RBS
The Royal Bank of Scotland

UKRSIBBANK
BNP PARIBAS GROUP

ПРАВЕКС-БАНК

UniCredit Bank

VÚB BANKA

STAVEBNÍ
SPORITELNA
ČESKÉ SPORITELNY

Českomoravská
stavební spořitelna
Na těchto základech můžete stavět

PRVÁ STAVEBNÁ SPORITELŇA

Modrá pyramida
stavební spořitelna

credium
finance

BNP PARIBAS
Personal Finance

SBERBANK

wüstenrot



Selected Reference Projects

Branch Solutions



- Naturally intuitive client service branch solutions
- Simple and easy to work with interfaces
- New employee training requirements = 1 day
- Project completion and delivery cycle = 11 months

Raiffeisen BANK SUN EXTRA SENSITIVE

MARTINKO KLINGÁČIK ZA KLIENTA
MÁRIA BELOPOTOCKÁ PRACOVNÁ PLOCHA KLIENTA UKONČIT PRÁCU S KLIENTOM

MAJITEL
MÁRIA POTOCKÁ
RČ: 826111 / 9987
OP: SH 774 466
SMS: 0905 44 56 89

BEŽNÉ ÚČTY PRIDAJ
MAJITEL: 8108739231
Zostatok: 398,89 €
DISPONENT: 8101237963
Zostatok: -112,32 €
Majiteľ: Ján Belopotocký

KASIČKY Zruť
MAJITEL: 87087392313
Zostatok: 1 678 398,89 €
K účtu: 8108739231
DISPONENT: 8701237963
Zostatok: 389 112,32 €
K účtu: 8108739231
Majiteľ: Ján Belopotocký

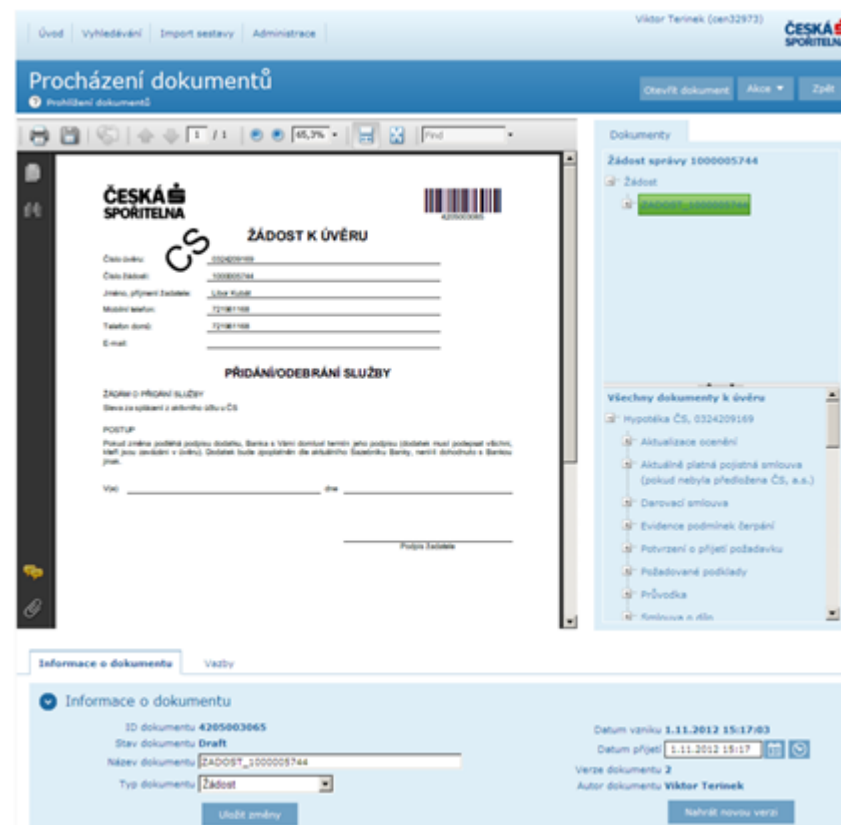
TERMÍNOVANÉ ÚČTY PRIDAJ
MAJITEL: 8701237963
Vklad: 20 000,00 €
Splatnosť do: 13.03.2016

POŽIČKY PRIDAJ
SCHVÁLENÝ: 2 350,00 €
Dátum splatnosti: 10.03.2016
PŮŽIČKA Zruť
Predschválený: 200,00 €
Platnosť do: 10.3.2012
SCHVÁLENÝ: 300,00 €
Žiadaná výška: 500,00 €
Dátum splatnosti: 13.3.2012
ZAMIETNUTÝ: 4 350,00 €

KARTY (13)
AKTÍVNA: 4337 54** **** 6475
K účtu: 8004765612
Platnosť karty: 12/2005
AKTÍVNA: 4337 54** **** 6475
K účtu: 8004765612
Platnosť karty: 10/2015
BLOKOVANÁ: 4337 54** **** 6475
K účtu: 8004765613
Platnosť karty: 12/2015
EXPIROVANÁ: 4337 54** **** 6475
K účtu: 8004765613
Platnosť karty: 12/2011

24h CM TB02398292 - Jozef Mrva WSR3489AB Pobočka 140 - Michalovce TESCO MCD 31.12.2012 Verzia aplikácie 1.0.1.2 Aplikčný server pwaspro8 Aktuálny dátum a čas: 01.11.2012 16:48

- Consolidation of the lending facility
- Optimization of the processes for the management of loans (including mortgages)
- Introduction of a competency center into the management process
- Improved user interfaces
- Integration with the united front (a central application for managing back office tasks)
- Improved application stability and performance
- Consolidation of the HW and SW platforms



TSS3 – branch system



- Critical Branch Application used by Komerční Banka (Societe Générale).
- Supports most of banks products and processes for retail customers
- Heavily integrated solution (connected to ~60 other systems)
- Implemented in 1999, and continually developed and expanded until today (3-4 major Releases per Year)
- Underwent several major technological upgrades
 - Database centralization
 - C++ to .NET migration
 - Move to Service Oriented Architecture
 - ...
- Based in Prague, but development team is Nearshored in Plzeň (~100km distant).

Q&A

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