#### FlowMon - Your Network Under Control!

B2B Workshop of ICT Companies, Tuesday, October 18, 2016





Hung Nguyen
Key Account Manager Benelux
Hung.Nguyen@Flowmon.com

#### **Company Overview**



- International vendor devoted to innovative network traffic & performance & security monitoring
- Company facts
  - Founded in 2007, 50+ employees
  - Headquarters Brno, Czech Republic
  - Strong R&D background
- Achievements
  - Gartner recognized since 2010
  - Deloitte CE Technology Fast 50
  - Partnerships: Cisco, Check Point
  - 500+ customers worldwide













































#### Flowmon Use Cases



2008

- Network visibility, reporting & troubleshooting
  - Flowmon Probe & Flowmon Collector



2009

- Network Behavior Analysis & Anomaly Detection
  - Flowmon ADS



2014

- Application Performance Monitoring
  - Flowmon APM



2014

- Full Packet Capture
  - Flowmon Traffic Recorder



• DDoS Protection

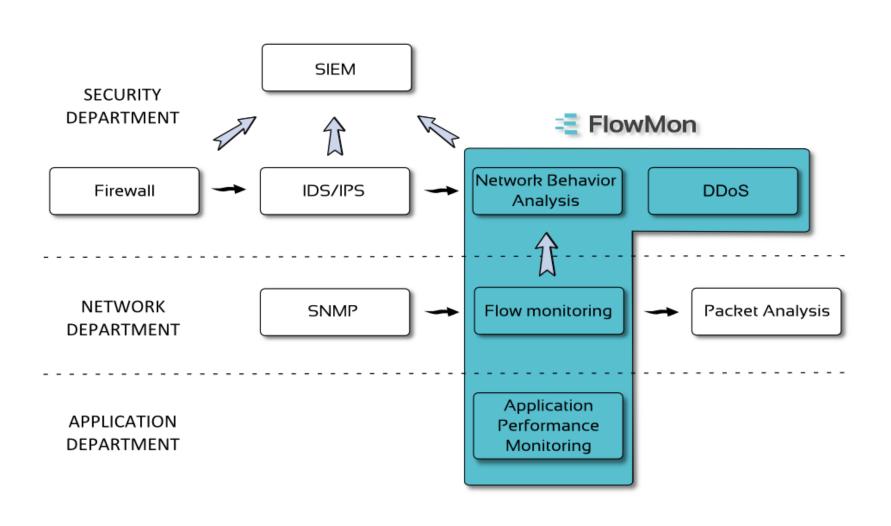
Flowmon DDoS Defender



2015

# **Technology Landscape**

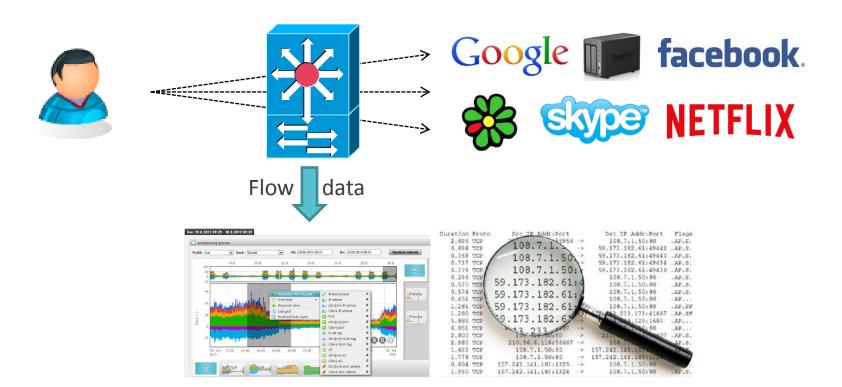




#### What is Flow Data?



- Modern method for network monitoring flow measurement
- Cisco standard NetFlow v5/v9, IETF standard IPFIX
- Focused on L3/L4 information and volumetric parameters
- Real network traffic to flow statistics reduction ratio 500:1



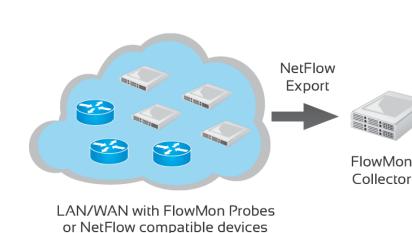
#### **Flowmon Components**



- Flowmon Probes
  - Passive source of NetFlow/IPFIX data
- Flowmon Collectors
  - Flow collection, reporting, analysis
- Flowmon modules (plugins)
  - ADS , APM, FTR, DDoS, DR























# **Product positioning**





Network visibility

& security



#### **Gartner**

Gartner last year stated that flow analysis should be done 80% of the time and that packet capture with probes should be done 20% of the time

#### Recommendations

- Implement the use of advanced flow-based data sources to allow better measurement of the user experience.
- Implement flow-based monitoring technologies extensively, and leverage probes where detail is needed. Using a single platform for both makes management easier.

Perimeter security

End point security



63%

OF THE ORGANIZATIONS
IN OUR RESEARCH ARE
INFECTED WITH BOTS

## **Infected Corporate Networks**



CHECK POINT SECURITY REPORT 2014

**73**%

OF ORGANIZATIONS HAD AT LEAST ONE BOT DETECTED, COMPARED WITH 63% IN 2012

IN 2013 88%

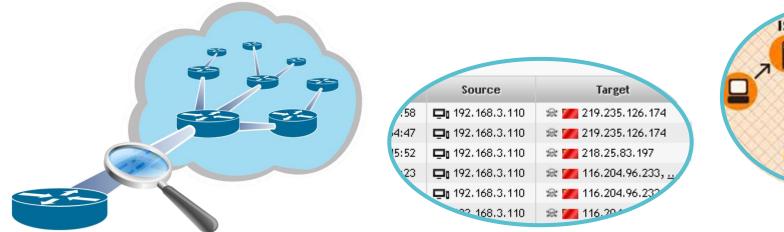
OF ORGANIZATIONS EXPERIENCED AT LEAST ONE POTENTIAL DATA LOSS INCIDENT

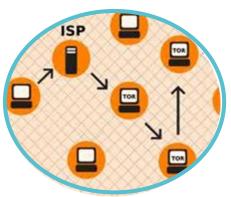
Prevention is not enough. You have to redefine your security strategy and incorporate tools to support **post-breach phase** by **early detection** and **remediation**.

## **ADS Methods and Approach**



- Signature-less technology
  - Advanced methods of artificial intelligence
    - Bidirectional flows (client/server identification)
    - Changes of network behavior in time
    - Machine learning methods and heuristics
    - Decision trees for monitoring of low & slow attacks
    - Algorithms for finding clusters and outliers





## Flowmon ADS Principles



# Flowmon ADS

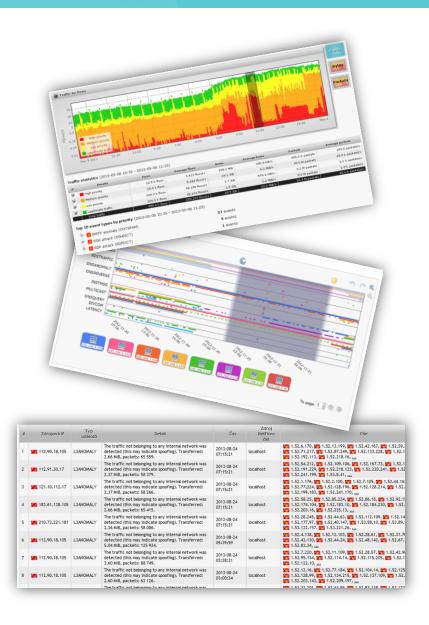
**Machine Learning** 

Adaptive Baselining

**Heuristics** 

**Behavior Patterns** 

Reputation Databases



## FlowMon Family Overview





#### FlowMon Solution

Flow Monitoring Network Security Monitoring On Demand Packet Capture Network/ Application Performance

DDoS Protection







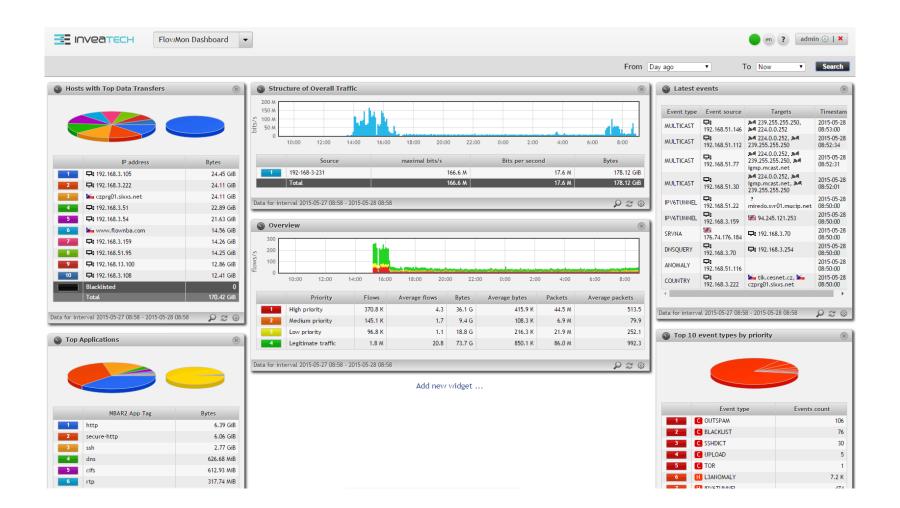


#### **User Interface**

## FlowMon Dashboard (FMD)



Combines widgets from different modules (plug-ins)

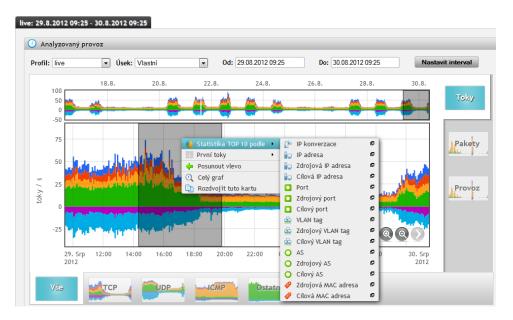


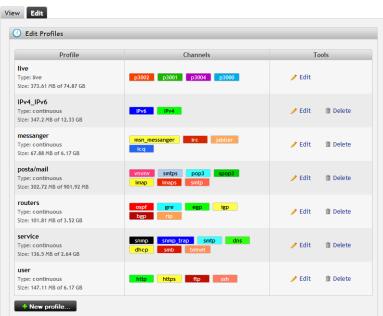
# **Monitoring Center (FMC)**



- Application for NetFlow data storage and visualization
- Graphs, tables and form for further data processing
- Top N statistics (users, sites, services)
- Predefined set of profiles (views) for standard protocols
- User defined profiles (based on IP address or ports)

Alerts, thresholds

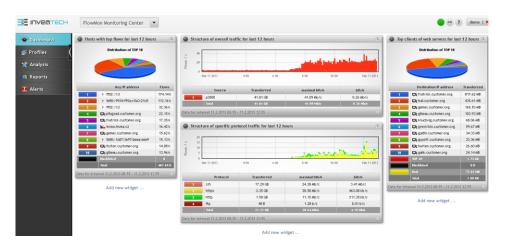


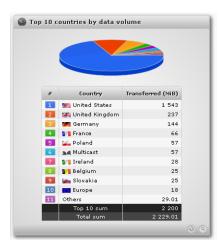


## **Monitoring Center (FMC)**



Intelligent reporting tool, exports to pdf, csv





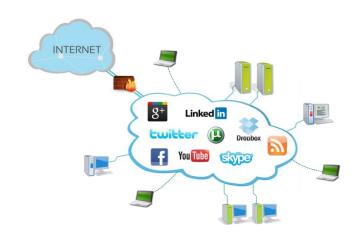
Monitoring of HTTP traffic – analysis & detection

Počáteční čas	Protokol	Zdrojová IP adresa	Cílový port	HTTP hostname	HTTP URL		
2013-05-29 08:58:47.009	TCP	192.168.3.179 📮	http	api.play.cz	/static/radio_logo/t90/cernahor		
2013-05-29 08:58:52.668	TCP	192.168.3.179 📮	http	www.gstatic.com	/chrome/crlset/1015/crl-set-del		
2013-05-29 08:58:52.164	TCP	192.168.3.179 📮	http	0-act.channel.facebook.com	/pull?channel=p_100000382471604		
2013-05-29 08:58:46.955	TCP	192.168.3.179 📮	http	clients2.google.com	/service/update2/crx?os=win&arc		
2013-05-29 08:58:47.009	TCP	192.168.3.179 📮	http	api.play.cz	/jsonp/getFeed/playcz?callback=		
2013-05-29 08:59:28.061	TCP	192.168.3.179 📮	http	crl.microsoft.com	/pki/crl/products/microsoftroot		
2013-05-29 08:59:02.483	TCP	192.168.3.179 📮	http	tools.google.com	/service/update2?w=6:gEkzBSS7Gf		
2013-05-29 08:58:54.258	TCP	192.168.3.179 📮	http	ocsp.startssl.com	/sub/class2/server/ca		
2013-05-29 08:59:02.488	TCP	192.168.3.179 🗖	http	tools.google.com	/service/update2?w=6:LL2JqhBNLy		

# **Monitoring Center (FMC)**



 Application recognition NBAR2 support



- Geolocation
  - Automatically available in FMC and ADS
  - IP address location shown by flag
  - Integrated database geolocation is available also offline

Start Time - first seen	Duration	Protocol	Source IP address	Source Port	Destination IP address	Destination Port	TCP Flags	TOS	Packets	Bytes	Flows
2013-02-11 12:28:04.699	30.757	ТСР	74.201.154.191 🗺	https	greviston.customer.org □	64702	.AP.SF	0	16	1582	1
2013-02-11 12:28:39.400	0.071	ТСР	email.seznam.cz 🛌	https	hull.customer.org 🖵	11765	.AP.SF	0	20	11654	1
2013-02-11 12:28:12.734	30.123	ТСР	knudsvig.customer.org □	64939	173.194.35.83 📂	https	.AP	0	12	4412	1
2013-02-11 12:28:42.747	0.110	ТСР	173.194.35.83 🗺	https	knudsvig.customer.org 🖵	64939	.AP	0	6	642	1
2013-02-11 12:28:34.349	0.000	UDP	knudsvig.customer.org □	11914	65.55.223.18 📂	40025		0	2	332	1

#### **Questions?**





High-Speed Networking Technology Partner

Hung Nguyen

Hung.Nguyen@Flowmon.com

+31624914056

Flowmon Networks a.s. U Vodárny 2965/2 616 00 Brno, Czech Republic www.invea.com

