



# TRADE MISSION TO CZECH REPUBLIC

24TH - 27TH SEPT. 2017

OIL & GAS • TOURISM • PHARMACEUTICAL

AGRO PROCESSING • TEXTILE & APPAREL

INFRASTRUCTURE • ICT • LIGHT MANUFACTURING

SECTORS



# DELEGATES AND COMPANY PROFILES



Company	GHANA FREE ZONES BOARD
Name	GHANA FREE ZONES BOARD
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## PROFILE

The Ghana Free Zones Board (GFZB) is a government agency established by an Act of Parliament – the Free Zone Act, 1995 (Act 504). The Ghana Free Zones programme was conceived as an integrated programme to promote the processing and manufacturing of goods through the establishment of Export Processing Zones (EPZs) and encourage the development of commercial and service activities at seaport and airport areas. The main aim is to open Ghana to potential investors who can utilise the free zones as focal points to produce goods and services for export.

The GFZB has therefore positioned itself to provide the needed infrastructure and efficient services for investors in the free zones.

The Free Zones Programme operates two schemes i.e. the export processing zones (EPZ) and the single factory enterprise schemes.



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The Free Zone Act (Act 504) and its implementing regulations also provide relief from various bureaucratic restrictions and other statutory requirements such as expedited investment approval not exceeding 28 working days; unimpeded issuance of expatriate work and residence permits, generous tax incentives, accelerated on-site customs inspection and assurance of wage levels for employees that would not be below the recommended minimum wage prevailing in Ghana at any given time. Other workers' rights and conditions of service have been aligned to the relevant ILO conventions, which have been ratified in the various Industrial Relations legislation of Ghana. The implementing regulations (LI 1618) of the Act also makes it possible for free zone developers and operators to lease land on long-term basis from the Free Zones Board, or propose properties they already own for the creation, development and operation of free zones.

The Ghana Free Zones programme is completely private sector driven. Government's role is limited to facilitate, regulate and monitor activities of the zone operators or enterprises.





Name	Hon. Carlos kingsley ahenkorah
Company	Ministry of trade and industry
Designation	Deputy Minister for Trade and Industry
Sector	Government
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## PROFILE

Hon. Carlos Kingsley Ahenkorah is a 50 year old entrepreneur par excellence. Born on the 20th July, 1966, he attended basic schools in Bagabaga and Sakasaka in Tamale as well as the Methodist Demonstration School in Ho. In 1980 he entered Tema Secondary School for his O'Level and Abuakwa State College for A Level. He entered the University of Science and Technology in 1988 and completed in 1992 with BSc. Honours. He holds a Master's degree in Port and Shipping Administration (MA) from the Regional Maritime University.

After his National Service with NACVET, he established the Carloking Freight Services which handles mainly project cargo. In 2012, the Company was awarded the Business Initiative Directives (BID) gold category for excellence in freight forwarding in Paris, France. With over 100 employees both casual and permanent and over 10,000 affiliate Companies, Carloking looks forward to providing quality freight services to boost trading activities in the Sub-region and worldwide.



## DELEGATES AND COMPANY PROFILES

Much of the successes chalked in the industry today could be attributed to him. He was the first lecturer in freight forwarding at the Regional Maritime University from 2002 where he still lectures the graduate level till date. He also lectures at GIMPA and the FIATA diploma in freight forwarding at the GIFF School.

He serves on many Boards both locally and internationally like, the FIATA working group sea transport, Switzerland, Gerson Lehrman Group , he is also the Chairman of the Kwaebibirem Rural Bank.

Under the newly elected NPP Administration in December, 2016, Mr. Ahenkorah has been appointed the Deputy Minister of Trade and Industry. As the Deputy Minister in charge of Trade, he is tasked with the responsibility of developing a vibrant, technology-driven, liberalized and competitive trade sector that significantly contributes to inclusive and sustainable economic growth and employment creation, particularly involving mass mobilization or rural communities and other vulnerable groups including women.

He has travelled extensively to logistics conferences around the world making him well informed and exposed to international best practices. Mr. Carlos Kingsley Ahenkorah is married with 2 children.



Name	Hon. Daniel Nii Kwartei Titus-Glover
Company	Ministry Of Transport
Designation	Deputy Minister
Sector	Transport Sector
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## PROFILE

The Deputy Minister for Transport Hon. Daniel Nii Kwartei Titus-Glover is Result Oriented, Professional, effective and efficient communicator, affable, hard-working, and a Team Player.

## WORKING EXPERIENCE

He is the current Member of Parliament for the Tema-East Constituency, before then worked with Public and Private Institutions including GHACEM Limited, Aluworks Ghana Limited, and Kencity Media Limited.

## POLITICS

He began his Political Career as a Local Union Secretary of Aluworks Ghana Limited in Tema from 1992 to 1998 and later became the Local Union Chairman from 1998 to 2002, he won a District Level Election Assembly Member for Ashiboi Electoral Area



## **PARLIAMENTARY PRACTICE**

In the 6th Parliament, he served on the Appointment Committee. He was also a member the Trade, Industry and Tourism Committee as a deputy ranking member and committee on Members Holding Office of Profits. In the 7th Parliament he serves on only 2 committees.

1. Appointment Committee
2. Trade Industry & Tourism in which he was the immediate past chairman.
3. He is currently the NPP Greater Accra parliamentary Caucus Chairman in Parliament.

## **EDUCATION.**

He had his Secondary School Education at Nungua (Preseco) in 1981 then to Presbyterian Boys' Secondary School, (PRESEC) Legon from 1982 to 1986 where he obtained his Ordinary Level Certificate. He continued at Accra Academy privately from 1987 to 1988 and had his Advanced Level Certificate.

Honourable has certificates from Ruskin College, Oxford - England and Open University in Employment and Labour Relations in 2003. He also holds a Master of Arts Degree in Comparative Labour Relations from the University of Wawick, Coventry, United Kingdom in 2004. He has attended more Courses and Conferences both locally and internationally.

He is married with children and is a member of the Full Gospel International Church. His hobbies are cooking, reading, singing, listening to music.

## DELEGATES AND COMPANY PROFILES



Name	Paul Sannie Minlah
Company	DMT Collateral Management Company Limited
Country	Ghana
Designation	Managing Director
Sector	Trade Finance –OIL & GAS
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### PROFILE

DMT Collateral Limited (a company duly incorporated under the laws of Ghana in 2009, with registration number CA-59-061 and having its registered office at 28th February Road, Castle Junction Osu-Accra, Ghana). DMT Collateral is a Collateral Management and Stock Monitoring company operating in the West African sub-region.

The core business of DMT Collateral is to provide Collateral Management services to Trading Houses, Banking institutions and other organizations requiring collateral management services in the West African sub region. DMT also specializes in field warehousing, warehousing contracting (which involves back to back issuance of storage documents covering goods in an independent warehouse), Non-custodial verification, Receivables certification and control, assuring physical availability of commodity, providing practical and cost-effective procedures for monitoring commodity and professional stock monitoring services in the West African sub region.

DMT Collateral has undertaken a lot of supervisory works here in Ghana. We currently have operations in Tamale, Accra, Takoradi, Tema, Kumasi, Techiman, Buipe (all in Gha-



## DELEGATES AND COMPANY PROFILES

na), in Nigeria (Lagos and Warri), in Abijan, Côte d'Ivoire and Democratic Republic of Congo.

DMT'S Core Services include:

1. Collateral Management which includes:
  - . Physical Management of Goods
  - i. Discharge and customs
  - ii. Transport
  - . Inspection and supervision
  - . Quality control
  - . Stock Audits
2. Stock Monitoring of soft commodities:
3. Stock monitoring of petroleum products
  - . Some of the products with which DMT has had to supervise include commodities such as; sugar, cocoa, coffee, rice, frozen fish, maize, cement, fertilizer, nuts, cotton etc
  - . Petroleum products such as crude, Gasoil, Gasoline, Kerosene, ATK, RFO

DMT works/has worked with all the major Banks in Ghana and the major Bulk Oil Distribution Companies as well as major Trading Houses in the commodity market.





Name	Raymond Agboka
Company	Phoenix Insurance Company Limited
Country	Ghana
Designation	General Manager, Finance & Administration
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## PROFILE

Phoenix Insurance Company is a private limited liability insurance company incorporated in Ghana in 1995, under the Company's Code of 1963 (Act 179). Phoenix Insurance has a combination of both local and foreign shareholders, with CD Investment Limited, a Ghanaian consortium of investors, having a majority stake. Phoenix Insurance is an experienced insurer, operating a financially strong and stable general insurance business. The company has sound reinsurance arrangements, and leverages its local and international reinsurance programmes to underwrite all types of general insurance business.

Phoenix Insurance has a strong and loyal customer base; served by strategically and conveniently located branches spread across Ghana.

The company has carved an enviable reputation for itself as a provider of peace of mind for its growing clientele, through the delivery of reliable, relevant and innovative general insurance service, with an unbeatable claims payment record. The company serves an impressive crop of individual, small business and corporate clients, most of whom have been with Phoenix Insurance since its incorporation.

With over twenty years of superb operational efficiency, Phoe-



## DELEGATES AND COMPANY PROFILES

nix Insurance is currently counted among the top flight of Ghana's major league of insurance companies. The company is well poised to lead and be the insurer of choice, by the provision of appealing products and services. We understand what customers are seeking in their insurance company: a trusted, responsible and professional organization where you are treated with respect and offered choice and flexibility. Offering value for money, personal service and a demonstrated commitment to prompt payment of claims explains why we are the insurer of choice for our customers.

## DELEGATES AND COMPANY PROFILES



Name	Alberta Afia Asomaniwa Akoto
Company	Microfinance and Small Loan Centre (MASLOC)
Designation	Deputy Chief Executive Officer
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### PROFILE

Microfinance and Small Loan Centre (MASLOC) was established in 2006 by the Government of Ghana (GoG), as a microfinance apex body to hold in trust Government of Ghana and / Development Partners' funds for the purpose of administering micro and small scale credit programmes.

As an institution, our goal is to reach out to many clients in the informal sector who are normally excluded from the mainstream banking and are unable to access loans and credit from the formal banking sector.

Our target clients are the productive poor and the vulnerable in the society who are engaged in micro and small scale businesses to lift them out of poverty.

It's our goal to develop MASLOC into a viable, self-sustaining body for the effective and efficient disbursement, management and recovery of microfinance and small loans centre to the poor and the vulnerable in the society.

The strategic goal of MASLOC is therefore to reduce poverty and create employment and wealth to the ordinary people.



# DELEGATES AND COMPANY PROFILES

In achieving the above: our objectives and functions are to:

1. Engage directly or indirectly in microcredit and small loans business.
2. Promote and enhance the development of a decentralized microfinance system.

In respect of operations with the non-bank institutions and target end –users, to promote:

- a. Co-operate, collaboration, and complementarities with other non-bank finance institution.
- b. Institutional development and individual capacity building.
- c. Saving and deposit mobilization

Again, we identify and co-ordinate operations of associate community based programmes and giving support to the development of small scale business and entrepreneurial skills.

# DELEGATES AND COMPANY PROFILES



## DELEGATES AND COMPANY PROFILES



Name	Patrick Deegbe
Company	Wad African Foods Limited
Country	Ghana
Designation	Director
Sector	Agro processing
Tel	
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### PROFILE

Wad is the acronym of Weija Agricultural Development. The company started in the year 2000 with the aim of participating in the fight against poverty and continuous dependence of the rural poor in Ghana. The objective of the company is to support small scale farmers in Ghana in their fight to improve their standard of living by training them and promoting their products on the International market.

Currently the company add value to small scale agriculture products by processing them into dry fruits and nuts. The products are organic dry pineapple, mango, coconut and Papaya. The company currently export to Switzerland, Germany, Italy and USA.

# DELEGATES AND COMPANY PROFILES



Name	Hon Francis Albert Seth Nyonyo
Company	7th Council Of State
Designation	Member
Sector	Public Administration
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## PROFILE

**7th Council of State of The Republic of Ghana**, Member Elected Member by virtue of Ghana's 1992 Constitution (Reference Chapter 9, Article 89) to counsel the President or any other authority in respect of any appointment which is required by the constitution or any other law to be made in accordance with the advice of, or in consultation with the Council

### **National Lottery Authority (NLA) Board Chairman**

Charged with the duty of Board Chairman by the President of the Republic of Ghana, His Excellency Nana Addo Dankwa Akufo-Ado to ensure that the NLA increases its revenue generation to complement the government's efforts to meet the needed developmental goals which is its original core mandate per the 1960 Lotto and Betting (Act 94).

Mobile Oil Energy Resources Ghana Limited Accra, Ghana, Executive Chairman Incorporated a Bulk Distribution Company (BDC) with an asset base of GBP £ 10,000,000.00 in line with the expansion plans of Fraga Oil Ghana Limited, to import white petroleum products for onward supply to OMC's such Fraga Oil Ghana Ltd and Total Petroleum Ghana Ltd for consumption by the public and commercial customers.



# DELEGATES AND COMPANY PROFILES

Established a clientele base for the supply of petroleum products, leading to sales revenue of about GBP £ 3,000,000.00 within the first year of operations.

Currently in negotiations to expand supplier and customer base to secure supply for an anticipated turnover for the year 2017 of GBP £ 8,000,000.00. So far the company has exceeded its target for the third quarter of the year with revenue of GBP £ 7,000,000.00 and due to this we will achieve our target for the year.

**Fraga Oil Ghana Limited Accra Ghana**, Executive Chairman Incorporated Fraga Oil Ghana Limited with an asset base of GBP 7,000,000.00 in 2001, and within 15 years, I have successfully established sixty-two (62) retail outlets (filling stations) this includes corporate sector investment which has accelerated the growth of the company's asset base to GBP 62,520,845.30. This has been due to strategic planning and consistent performance assessment of the overall company's achievement.

The company's revenue for the past 6 years are as follows:

**2009** – GBP £ 12,500,000.00

**2010** – GBP £ 13,500,000.00,

**2011** – GBP £ 11,950,000.00,

**2012** – GBP £ 11,780,000.00,

**2013** – GBP £ 13,500,000.00,

**2014** – GBP £ 12,131,000.00, and as at the third quarter of

**2015** – GBP £ 11,500,000.00 and achieving its target for the year of GBP £ 15,000,000.00 steadily.

As an alumnus of the University of Oxford, Said Business School, University of Cambridge, Judge Business School, University of Texas, University of London, University of Dundee, Ghana School of Law and University of Ghana.



Name	William John Quashie
Company	Wildam Engineering Services Limited
Country	Ghana
Designation	Managing Director
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## PROFILE

Wildam Engineering Services Ltd. was established in 1996 by a group of Marine and Mechanical Engineers to provide Engineering Services to the Oil Marketing Companies in Ghana.

### Tank and Pipe Installation

We carry out fuel tank installation and pipe works complete with all the necessary valves and fittings, coalasers and corresponding strainers, including transfer pumps etc.  
Steel and Universal Petro pipe installation

### Tank Cleaning

We clean fuel tanks, both underground and vertical and degas for works such as welding etc.

### Tank Maintenance

Refurbishing of fuel tanks including painting the interior and exterior

### Equipment Installation

We design and install water hydrant systems; compressor installation completes with air line systems.

### Filling Station Equipment

Installation of pumps including submersibles and dispensers.  
Currently interested in Electric car charging equipment supply and installation.

### Our Clients

Total Petroleum Ghana Ltd  
Vivo Energy (Shell)  
AGA Iduapriem mines



# DELEGATES AND COMPANY PROFILES



## PREFOS LTD

Lighting For Security And Beautification



Name	Philomena Owusu-ansah
Company	Prefos Limited
Designation	General Manager
Sector	Light Manufacturing
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### PROFILE

Prefos Limited is a Limited Liability Company registered under the Ghana Business Regulation since 1991. Prefos is the leading street lighting company in Ghana with an ultra-modern factory at Adako Jachie in Kumasi-Ashanti Region for the assembling of streetlights. We also have a training school within the factory for the training of youth in house wiring, assembling of HPS and Solar streetlights, installing and maintaining of streetlights.

Prefos Limited is dedicated to lighting up the streets of Ghana to keep them beautiful and safe. We also seek to promote commercial activity through the installation of street lighting technology and applications. Our company is major supplier and distributor of general electrical appliances such as transformers, cables, fuses, arrestors, painted steel and treated wooden poles

Spurred on by the vision to become the most innovative and competitive electrical engineering company in Ghana and the West African sub-region, Prefos has played a significant role in Ghana's rural/urban electrification drive for 25 years. We have also partnered with the government of Ghana through the Public Private Partnership (PPP) initiative to deliver on key projects in various Metropolitan, Municipal and District Assemblies (MMDAs).

## DELEGATES AND COMPANY PROFILES



Name	Samuel Nii Konney Laryea
Company	Dihoc Footwear Division Limited
Designation	Acting General Manager
Sector	Footwear manufacturing
Contact	0322035146/0244204422
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### PROFILE

DIHOC-Footwear Division Limited, was established in April, 2011 but production started on 7th October, 2012.

The Ghana Armed Forces owns 40% stake in trust of the government of Ghana while 60% is owned by Knights AS Ghana Limited.

This division is established in partnership with Defence Industries Holding Company (DIHOC) Limited, Ghana.

The mission and vision statement of the company is;

1. To manufacture high quality and durable footwear using best industrial management practices through civil-military collaboration for socio-economic development.
2. To manufacture various high quality types of shoes through environmental friendly technology transfer with its partners in the international footwear industry and to become the leading high quality shoes producer in West Africa sub region and beyond.



# DELEGATES AND COMPANY PROFILES

## Type of Products

- Combat Boots
- Jungle Boots
- Ankle Shoes
- Oxford Style Shoes
- Dressing Shoe
- Ladies Shoe
- Desert Boot,
- Stitched Down Shoes
- Achimota Sandals,
- School Sandals.

We believe in manufacturing quality footwear's to the specification of the customer.

Slogan: DIHOC FOOTWEAR.....home of quality footwear.





## TROPICAL CABLE AND CONDUCTOR LTD.



Name	David Daniel Dumfeh
Company	Tropical Cable and Conductor Ltd
Designation	Admin and Purchasing Manager
Sector	Manufacturing
Country	Ghana
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### PROFILE

Tropical Cable and Conductor Ltd, a leading Cable Manufacturing Company from its beginnings in year 1997 has made impressive progress.

This Phenomenal growth has been achieved by manufacturing world class quality cables and conductors for West Africa's energy sector. TCCL's excellent technical and marketing expertise have seen its market share increase steadily in a highly competitive market.

### **A member of Ghana Club 100.**

- \*First Cable Manufacturing Company in West Africa to be certified under ISO 9001.
- \*First Cable Manufacturer of underground Cables in Ghana.
- \*First Cable manufacturer in Ghana to Commence Compounding of its own Insulation and Sheathing Material.
- \*First Cable manufacturer to have a subsidiary to produce Aluminium rod as a raw material for other Cable Companies.

Name	Nana Kwame Oteng- Gyasi
Designation	Marketing & Business Development Manager
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Email	info@tropicalcables.com





# DELEGATES AND COMPANY PROFILES





Name	Isaac Osei
Company	Tema Oil Refinery
Designation	Managing Director
Sector	Energy
Country	Ghana
Tel	+233 244 154 589, 501 605 125
Email	

## PROFILE

Mr. Isaac Osei was educated at Achimota School and the University of Ghana, Legon, where he graduated with a BSc. (Hons) degree in Economics. He studied Mathematics and Statistics at the Economics Institute at the University of Colorado in Boulder in 1976. Subsequently, he obtained a Masters degree in Development Economics from the Center for Development Economics, now Center for Policy Analysis in 1977, at the prestigious Williams College in Massachusetts in The United States of America.

He started his career in 1973 at the Ministry of Finance and Economic Planning in Accra, where he worked at the Industry, Mining and Forestry Section and later in the Macro-Economic Division.

Mr. Osei established Ghanexim Economic Consultants as a Marketing Consultancy in 1978 and is credited with establishing the methodology for the prioritization of feeder roads investment in Ghana using socio-economic criteria. Mr. Osei led several research studies and executed contracts on the Socio Economic Evaluation of Investments in Ghana's Feeder Roads for The World Bank/GOG, conduct-



## DELEGATES AND COMPANY PROFILES

ed Impact studies...for USAID and numbered JICA and DFID among his clients.

Mr. Osei was appointed to the high office of High Commissioner to the United Kingdom and with concurrent accreditation to Ireland and served from 2001-2006 during which time he served for two years as Chairperson of the Board of Governors of the Commonwealth Secretariat. He was prior to this, the Managing Director of Intravenous Infusions Ltd., the largest manufacturer of infusions and small volume injectables in West Africa.

In 2006, Mr. Osei was appointed Chief Executive of Ghana Cocoa Board. Mr. Osei served as Vice-Chair of the Executive Committee of the International Cocoa Organisation and was a member of the Consultative Board on the World Cocoa Economy.

Mr. Osei was Member of Parliament for the Subin Constituency from 2009 to 2017 and was the Ranking Member on the Select committee on Trade, Industry and Tourism, and in his second term, served as Ranking Member on the Committee on Foreign Affairs and Regional Integration.

Mr. Osei is currently the Managing Director of Tema Oil Refinery (TOR) Ltd and Chairman of Algebra Capital Ltd.

# PRIORITY PROJECTS OF THE MINISTRY OF FOOD AND AGRICULTURE FOR POSSIBLE FUNDING OR PARTNERSHIPS

## Top priority projects:

- Fertilizer manufacture and seed production in support of Planting for Food and Jobs Programme
- Irrigation development
- Agriculture mechanization development
- Industrial crop production and processing (cocoa, cashew, mango, cotton, oil palm and rubber)
- Poultry production and processing

## 1. Fertilizer manufacture and seed production in support of Planting for Food and Jobs Programme

The "Planting for Food and Jobs" campaign is a flagship programme of the Ministry of Food and Agriculture with main objective of contributing to food security through increased food production and job creation. The national strategy of this campaign is to encourage food production at all levels to create jobs and wealth. The strategy encourages small-holder farmers to increase their productivity through provision of improved seeds and fertilizers. The national campaign is being rolled out along 5 strategic pillars namely: i) supply of fertilizer ii) supply of improved seeds iii) provision of extension services iv) access to market and v) establishment of an e-Agriculture platform.

The programme currently targets 5 major commodity value chains - maize, soybean, sorghum, rice, and vegetables (tomato, onion, chilli etc.). The rationale behind this national campaign is to increase the production of the selected food commodities to enhance food availability and also serve as raw materials to feed the already existing large markets for poultry and brewery industries in Ghana.

The programme is expected to create 750,000 direct jobs for Ghanaian smallholder farmers and youth.

## The proposed project has two components:

- Establishment of a fertilizer manufacturing plant in Ghana, which could subsequently



serve other neighbouring countries.

- Development of the seed industry through investments in the entire value chain (breeder seeds, foundation seeds, certified seeds and marketing/distribution of seeds to farmers) of seeds of priority crops that will be promoted under the Planting for Food and Jobs.

### **Expected Outcomes by 2021:**

- Fertilizer use increase by 20kg to 40kg/hectare
- 50% of farmers use improved seeds
- increased maize production by at least 30%
- increased rice production by 49%
- increased soybean production by 25%
- increased sorghum production by 28%

**The Estimated cost for this project is US\$50 million**

## **2. Irrigation development using ground water and pumping water through transmission lines from the White & Black Volta and River Oti**

Irrigation is central to both expansion and intensification strategies for agriculture in Ghana. Out of an estimated 6.385 million hectares of cultivated area, only 30,900 hectares are irrigated (0.5 %). This share falls far below the 3.5 percent irrigation rate for sub-Saharan Africa as a whole. Ghana irrigates only 2 percent of its 1.5 million hectares of potentially irrigable land, compared with 18 percent for sub-Saharan Africa as a whole.

The Ghana Irrigation Development Authority (GIDA) currently operates 22 existing public irrigation systems. The schemes together have a potential area of about 14,699 hectares of which only 59.5% is developed for irrigated farming. There exists investment opportunities for the remaining undeveloped area.

The emphasis going forward is to exploit groundwater for crop production through irrigation. The Government will also invest in water transmission lines by pumping water from the Black and White Volta and River Oti through these transmission lines to irrigate farms along the way.

### **i. The groundwater project:**

This would involve the use of ground water harvest-

ing techniques (wells, shallow and deep boreholes) at appropriate scales to harness the underground reservoirs. The harvested water will be mainly used for crop production in the beneficiary communities. This project aims to eliminate the high energy cost for system operation in terms of fossil fuel and grid electricity.

The project will study, design, and construct appropriate location specific underground water harvesting systems in selected locations within the five (5) selected Regions of Ghana. It will train community members (farmers, District Assemblies, water and agriculture related non-governmental organizations operating within the regions) in sustainable water management and post construction management of the water facilities.

## **ii. Pumping water from the Black and White Volta and River Oti through water transmission lines**

This will involve constructing transmission lines from each of these rivers through communities who can tap the water for irrigated production.

Estimated Cost: USD\$ 12Million

## **3. Mechanization; Farmers' Service Centers (FSC)**

The Ministry seeks partnership with possible investors to establish 50 Farmers' Service Centers (FSCs) across in the Savannah Agro-ecological Zone of Ghana. This will help to increase smallholder farmer's access to agricultural mechanization services and others. The overall objective of the project is to contribute to increase productivity through timely accessibility of affordable mechanization and input delivery services. Currently Ghanaian smallholder farmers have to spend their meagre resources and time in search of basic agricultural inputs and services for their farming operations, thus making farming venture more difficult to take off. The time delayed in accessing these services is translated into late land preparations and late harvesting of crops. This eventually reduces productivity and increase the risk of postharvest losses.

### **Expected Outcome:**

- 50 Farmers' Service Centers (FSCs) established in the Savannah Accelerated Development Authority (SADA) Zone. This comprises



mechanization units with 10 tractors, inputs unit, buy back unit, ICT training unit, credit unit and administrative unit established for each centre.

- Increased smallholder farmers' access to agricultural mechanization (tractor), inputs (fertilizer), Credit facilities and ICT services.

**Estimated Cost USD\$84 Million**

#### **4. Industrial Crop Production and Processing(cocoa, cashew, mango, cotton, oil palm and rubber)**

Industrial crop production and processing is yet another priority area for investment. The Ministry seeks investors to invest or partner with Ghanaian businesses in production and processing. This potential exist across the country on regional basis thus in the forest regions exist potential for cocoa, oil palm and rubber and in both coastal and savanna regions exist potential for cashew, cotton and mango.

There is potential for processing of these commodities by investors due to already availability of raw materials.

#### **5. Poultry Industry**

There exist great potential in the local poultry industry for both production and processing. Investment Potentials include:

- Large-scale feed factory to reduce production costs of poultry farmers.
- Potential in large scale farms to produce maize and soybean for feed.
- Potential to establish new Hatcheries to provide high quality Day Old Chicks (DOCs) with foreign technology.
- Establish slaughter houses to process cut parts of chicken that are desirable to consumers.
- With increase in incomes, Ghanaian eating habit is changing from carbohydrates to protein. This creates potential for establishing meat processing factories that can offer varieties of processed meat such as smoked chicken or sausage with appropriate cold chain system.



Contact:  
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