

# CZECH REPUBLIC

## BUSINESS DELEGATION

accompanying the President of the Czech Republic, H.E. Mr. Miloš Zeman  
on his official visit to the Republic of Austria



3 – 4 **April**  
2019

## Vysočina – Ort für Ihr Wachstum

# GR W

- ◆ Geeignete Position – Prag 120 km, Brünn 80 km, Wien 170 km
- ◆ Gute Verkehrsbindung
- ◆ Entwickelte industrielle Produktion\*
- ◆ Gebildete und flexible Arbeitskräfte
- ◆ Für die Entwicklung vorbereitete Flächen
- ◆ Interessante R&D-Zentren
- ◆ Grenzüberschreitende Zusammenarbeit mit Österreich ([www.at-cz.eu](http://www.at-cz.eu))
- ◆ Zusammenarbeit in der trilateralen Europaregion Donau-Moldau ([www.europaregion.org](http://www.europaregion.org))



\* Industriezweigen - Metallurgische (19%), Maschinenbauindustrie (15%), Automobilindustrie (11%), Lebensmittel- (10%) und Holzindustrie (9%)  
Statutarstadt Jihlava, Fläche 6 796 km<sup>2</sup>, Arbeitslosenquote 3%, BIP 7 566 mil. Euro (2017)

### Kontakt:

Region Vysočina, Žižkova 57, 587 33 Jihlava, Tschechische Republik,  
Telefon: +420 564 602 111, E-mail: [posta@kr-vysocina.cz](mailto:posta@kr-vysocina.cz),  
[www.wwww.kr-vysocina.cz](http://www.wwww.kr-vysocina.cz)



## CZECH REPUBLIC BUSINESS DELEGATION

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on his official visit to the Republic of Austria

**3 – 4 April 2019**



Ladies and Gentlemen,

I am extremely pleased to be able to greet you on the occasion of this official visit to Austria. I am persuaded that, although Austria and its market are not unfamiliar to you, the current visit will help to establish new contacts and promote existing cooperation.

The Czech Republic is linked to Austria by a common history and cultural and geographical affinity, which also finds its reflection in economic collaboration, with Austria being one of the largest foreign investors in the Czech Republic and one of the top ten largest trade partners of the CR on a long-term basis. Last year, the two countries' mutual trade turnover exceeded a record EUR 12 billion. I am glad that Czech firms are doing well in the advanced and demanding Austrian market. My pleasure, however, would be even greater if in addition to trade we could also increase the volume of Czech investments in the country.

Over the past 30 years, we have made much progress on the way to promoting mutual relations with Austria. After the initial period of a lack of confidence, we succeeded in building a firm partnership based on esteem, tolerance, cooperation and a good neighbourly relationship. By promoting trade, investment and also interpersonal relationships, each of you has contributed to this development, for which I would like to thank you.

Ladies and gentlemen, I hope that, in addition to promoting collaboration and closing new business deals, you will also find a few minutes in your demanding programme to enjoy a cup of good coffee and apple pie, while admiring the view of the beautiful blue Danube.

I wish you the best of success in your endeavours.

**Miloš Zeman**

*President of the Czech Republic*



Dear friends,

It is a great pleasure for me to address you on behalf of the Czech Chamber of Commerce which was entrusted with the organisation of the business mission accompanying the President of the Czech Republic, H.E. Mr. Miloš Zeman, on his visit to Austria. The mission accompanying Mr. President comprises representatives of Czech firms which are no newcomers to the Austrian market. These companies have contracts and/or projects under negotiation, they participate in tendering and are planning to sign cooperation agreements during this visit.

Czech firms are aware that Austria is one of the Czech Republic's most important trade partners, placing regularly among the top ten. Last year's Czech exports to Austria were worth EUR 7.5 billion, a 5.2 percent year-on-year increase. Total mutual trade turnover amounted to nearly EUR 12.5 billion. Czech firms whose products and technologies are known for their high quality would like to increase their presence in the Austrian market, especially as regards mechanical and electrical engineering, railway transport, the transport industry and infrastructure, the medical and pharmaceutical industries and, last but not least, the power industry.

I am firmly persuaded that this business mission will contribute to further promotion of bilateral trade cooperation between the Czech Republic and the Republic of Austria. The firms participating in this mission are among the best there are in the Czech Republic. I am very glad that the Czech Chamber of Commerce can be of assistance and can help support both the already existing projects and all the potential new ones.

I wish you the best of success in your negotiations.

**Vladimír Dlouhý**

*President of the Czech Chamber of Commerce*



## Czech Republic – Basic Data

Surface area:	78 864 sq. km (common border with the Federal Republic of Germany, Austria, Slovakia, and Poland)
Population:	10.5 million
Capital city:	Prague
Official language:	Czech
President:	Miloš Zeman
Membership:	European Union, United Nations, NATO, WTO, International Monetary Fund, International Bank for Reconstruction and Development, OECD, etc.
Time zone:	Central European Time (GMT + 1), Summer Time (GMT + 2)
Currency:	1 Czech crown (Kč/CZK) = 100 hellers; 1 EUR = CZK 25.862 (cumulative average 4Q2018)
Internet domain:	.cz

Practical information about conditions of transport into the Czech Republic and stay in the CR at [www.czech.cz](http://www.czech.cz).

## Macroeconomic Indicators of the Czech Republic

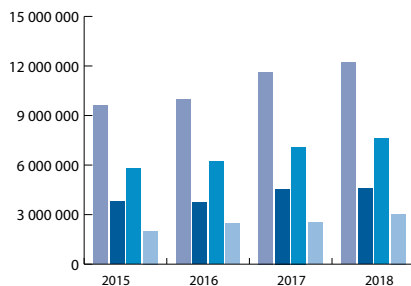
		2013	2014	2015	2016	2017	2018
Gross Domestic Product (current prices) <sup>1)</sup>	CZK, billion	4 097.10	4 312.60	4 597.80	4 765.80	5 053.80	estimate 5 200.00
Gross Domestic Product <sup>1)</sup>	%, real, y/y	-0.5	2.7	5.4	2.4	4.5	3
Industrial Production	%, y/y	-0.1	5	4.3	3.4	6.5	3
Registered unemployment <sup>2)</sup>	%	8.2	7.5	6.2	5.2	3.8	3.1
General unemployment rate according to selective labour force examination <sup>3)</sup>	%	7	6.1	5	4.0	2.9	2.2
Inflation Rate	%, y/y	1.4	0.4	0.3	0.7	2.5	2.1
Inflation (HICP) <sup>4)</sup>	%, average	1.4	0.4	0.3	0.6	2.4	1.5
Exports <sup>5)</sup>	EUR, mil.	122 186	131 806	142 369	147 004	161 284	171 210
Exports <sup>5)</sup>	%, y/y	3.3	7.8	-9.8	3.1	12	10.9
Imports <sup>5)</sup>	EUR, mil.	108 622	116 209	127 486	129 272	144 491	155 632
Imports <sup>5)</sup>	%, y/y	2	6.9	-8.4	1.2	14.2	12.4
Balance of Trade <sup>5)</sup>	EUR, mil.	13 564	15 597	14 883	17 732	16 793	15 579
CZK/EUR <sup>6)</sup>	average	25.974	27.533	27.533	27.033	25.643	26.33
CZK/USD <sup>6)</sup>	average	19.565	20.746	24.600	24.432	23.382	21.735

Source: Czech Statistical Office, Czech National Bank (ČNB); General note: y/y shows year-on-year change in the indicator; 1) Data after revision under the ESA 2010 system of accounts, 2017 estimate; 2) Unemployment to total population ratio = number of eligible job seekers aged 15-64 years/population in percent, situation at the end of the year; 3) LFSS = Labour Force Sample Survey; 4) HICP = Harmonised Index of Consumer Prices, inflation rate by EU method; 5) Foreign trade data expressed in USD are the sum of the different monthly values in CZK calculated by the average monthly exchange rate announced by the Czech National Bank; 6) Czech National Bank

## Balance of Trade between the Czech Republic and the Republic of Austria (in EUR thousand)

	Turnover	CR Exports	CR Imports	Balance
2015	9 591 774	3 794 488	5 797 286	2 002 798
2016	9 980 822	3 749 824	6 230 998	2 481 173
2017	11 639 529	4 549 004	7 090 525	2 541 521
2018	12 209 991	4 586 436	7 623 555	3 037 119

Source: Ministry of Industry and Trade of the Czech Republic



■ Turnover ■ CR Exports ■ CR Imports ■ Balance

## Companies

1. AG FOODS Group a.s.
2. BAEST Machines & Structures, a.s.
3. Bakeš & Partners, Attorneys-at-Law
4. ČeMeBo s.r.o.
5. Česká spořitelna, a.s.
6. Deloitte Advisory s.r.o.
7. EMP s.r.o. Slavkov u Brna
8. GASTRO PRODUCTION s.r.o.
9. Group4 solutions s.r.o.
10. Hanácká potravinářská společnost s.r.o.  
(Sugar Factory Prosenice)
11. CHAMR & PARTNERS s.r.o.
12. INPRESS a.s.
13. INSTAR ITS Ostrava, a.s.
14. INTERSOFT-Automation Ltd.
15. KLAUS Timber a.s.
16. KOMA MODULAR s.r.o.
17. Kooperativa pojišťovna, a.s.,  
Vienna Insurance Group
18. Krupa Global Investments a.s.
19. LIKO- S, a.s.
20. MZ Liberec, a.s.
21. PP Agency, s.r.o.
22. RAVY CZ a.s.
23. Royal Czech Beer.cz s.r.o.
24. SAZ s.r.o.
25. SAZKA GROUP, a.s.
26. South Moravian Regional Chamber  
of Commerce
27. ŠINDELÁŘ SPEDITION s.r.o.



## CZECH CHAMBER OF COMMERCE

Florentinum (Recepce A)  
Na Florenci 2116/15, 110 00 Praha 1  
Phone: +420 266 721 300  
E-mail: office@komora.cz  
www.komora.cz



### Names of the Participants:

Vladimír Dlouhý, President  
Irena Bartoňová Pálková, Vice President  
Michal Štefl, Vice President  
Miroslav Veselka, Project Manager

The Czech Chamber of Commerce was established in 1993 as a national chamber with non-compulsory membership. It is the largest and most representative business association in the Czech Republic including small, medium, and large companies, self-employed entrepreneurs, associations, unions, and craftsmen organisations. The Czech Chamber of Commerce has regional (regions and districts) and professional (unions, associations, etc...) networks, with almost 15 000 members. They represent 60% of the GDP of the country and 66% of the employable population in the Czech Republic.

The Czech Chamber of Commerce provides services to its members, mainly in the field of legislation, exports promotion, education, etc. Its main aim is to facilitate access to foreign markets for the Czech business community and help to create a favourable business environment in the Czech Republic.



## 1. AG FOODS Group a.s.

Košíkov 72, 595 01 Velká Bíteš  
Tel.: +48 607 691 179  
E-mail: orestes.zukowski@agfoods.eu  
www.agfoods.eu

**Number of Employees:** 205

**Year of Foundation:** 1990

**Participants:** Orestes Zukowski, Owner  
Milan Pech, CEO

### Company activities, products, and services:

- The core business is the development, production and distribution of powdered beverage mixtures, fruit and vegetable concentrates, bean coffee, leaf tea, food condiments and technology.
- A family company since 1990 with two production facilities with IFS certification in CZ and a strong team of more than 200 people in 5 countries today.
- Leading supplier of powdered beverages to vending operators.
- The company's well recognized brand name in school and company canteens, catering companies, hospitals, the social sphere as well as in the HoReCa segment, with a significant position on the CZ, SK, PL, HU markets and other solid growth prospects.
- In 2018 the consolidated revenues of the group exceeded EUR 36 million.

## 2. BAEST Machines & Structures, a.s.

Černoleská 1930, 256 01 Benešov  
Tel.: +420 317 753 350  
E-mail: frantisek.kulovany.jr@baest.cz  
www.baest.cz

**Number of Employees:** 150

**Year of Foundation:** 2010

**Participant:** František Kulovány, CEO and  
Member of the Board

### Company activities, products, and services:

Medium-sized manufacturing and trading enterprise with a broad production programme:

- STEEL AND STAINLESS STEEL TANKS – UNDER- AND ABOVE-GROUND
- PRESSURE VESSELS
- SAND FILTERS AND REACTORS
- FUEL FILLING STATIONS
- TECHNOLOGICAL UNITS FOR BITUMEN AND CONCRETE MIXING PLANTS
- SILOS, HOPPERS AND TANKS
- EQUIPMENT FOR PETROCHEMICAL, CHEMICAL, ENERGY, HEATING AND ECOLOGY
- WELDED STEEL CONSTRUCTION – MACHINE PARTS

# Bakeš & partneři

ADVOKÁTNÍ KANCELÁŘ

ATTORNEYS AT LAW

RECHTSANWÄLTE

## Partners to the Bakeš & Partneři Law Office:

Prof. JUDr. Milan Bakeš, DrSc. • Dr. JUDr. Miroslav Zámeška PhD • Mgr. Marek Plajner

## Areas of legal services

Acquisitions, joint ventures, mergers, capitalisation, buy-out management

Share administration, investment planning, IT, etc.

Credits, project financing, export trade financing and guarantees

Credit and company restructuring, risk credit management

Securities

Leasing, factoring, forfaiting

Real property

Financial law and corporate services, labour law

Public tendering

Representing clients in court and before state administrative authorities

Local, national, and international taxation

Property restitution

Representation in international arbitration proceedings

Na Příkopě 23, 110 00, Praha 1, Czech Republic

Phone: +420 221 967 407, Fax: +420 224 238 546

E-mail: [office@bakes.cz](mailto:office@bakes.cz)

Identification No: 12830101, Tax identification No: CZ5904040714

Bank connection: ČS a.s., Account No: 1929039339/0800, 0825201309/0800

### 3. Bakeš & Partners, Attorneys-at-Law

Na Příkopě 23, 110 00 Praha 1  
Tel.: +420 221 967 407  
E-mail: office@bakes.cz  
www.bakes.cz

**Number of Employees:** 20

**Year of Foundation:** 1991

**Participant:** Miroslav Zamiška, Partner

#### **Company activities, products, and services:**

Bakeš & Partners (the Firm) was established as one of the first private law firms in the Czech Republic. The Firm established its reputation through the complex restructuring of the balance sheets and financial structures of key banking and commercial companies in the Czech Republic. Such transactions have of necessity led to developing a flexible and creative approach to resolving problems to the benefit of clients and led on to what is now a key area of the practice: the resolution of problem loans and corporate restructuring. The Firm has a long-standing and important clientele, consisting primarily of prominent Czech and foreign banks and corporations. The Firm's policy is to be efficient and flexible towards the client's needs with an emphasis on reliability, creativity and a pro-active approach.

### 4. ČeMeBo s.r.o.

Poříčí 2396/42, 678 01 Blansko  
Tel.: +420 602 249 255  
E-mail: czurilla@cemebo.cz  
www.cemebo.cz

**Number of Employees:** >200

**Year of Foundation:** 1990

**Participant:** Miloslav Czurilla, Managing Director

#### **Company activities, products, and services:**

- PCB s production-PCB s assembling (PCBÁs)-IC programming
- PCBÁ s testing (all kinds of testers production, providing testing)
- PCBÁ s varnishing-PCBÁ s potting-PCBÁ s washing
- Laser engraving, labeling
- Finished products assembling -housing and packaging (turnkey solution)

Holders of following certifications; ISO/TS 16949, ISO 9001, ISO 14001, OHSAS 18001

Industries references:

Industrial automation, Telecommunications, Automotive, LED Luminaries, Measuring equipment

Control technology, Security technology, Medical equipment, Military technology, Power supplies

Consumer electronics, Audio-Video

## 5. Česká spořitelna, a.s.

Olbrachtova 1929/62, 140 00 Praha 4  
Tel.: +420 956 712 000  
E-mail: wschopf@csas.cz  
www.csas.cz

**Number of Employees:** 1 0149

**Year of Foundation:** 1825

**Participant:** Wolfgang Schopf, CFO

### **Company activities, products, and services:**

Česká spořitelna is the bank with the longest tradition on the Czech market. From the outset, we've always been concerned with teaching people to manage their finances and enabling them to achieve prosperity. We provide our services to individuals, small and medium enterprises, towns and municipalities. We also finance large corporations and provide services in the field of financial markets. Many of our products and services are leaders on the Czech market. Since the year 2000, we have been a part of the strong Central European player – Erste Group.

## 6. Deloitte Advisory s.r.o.

Italská 65, 120 00 Praha 2  
Tel.: + 420 734 780 330  
E-mail: jwiederhold@deloitteCE.com  
www.deloitte.cz

**Number of Employees:** 1 100

**Year of Foundation:** 2006

**Participant:** Joerg Wiederhold, Partner

### **Company activities, products, and services:**

"Deloitte" is the brand under which tens of thousands of dedicated professionals in independent firms throughout the world collaborate. The following entities operate in the Czech Republic: Deloitte Advisory s.r.o., Deloitte Audit s.r.o., Deloitte BPS a.s., Deloitte CZ Services s.r.o., the law firm Deloitte Legal s.r.o., advokátní kancelář, Deloitte Security s.r.o., and ELBONA AUDIT s.r.o.. Deloitte Czech Republic is one of the leading professional services organisations in the country, providing services in the area of audit, tax and legal advisory, financial advisory, consulting and risk management, through over 1 000 specialised national and specialised expatriate professionals. Its "German Desk" specialises in providing these services to companies from German-speaking countries, including in the German language.

## 7. EMP s.r.o. Slavkov u Brna

Nádražní 394,684 01 Slavkov u Brna  
Tel.: +420 702 235 398  
Email: mogjis@emp-slavkov.cz  
www.emp-slavkov.cz

**Number of Employees:** 120

**Year of Foundation:** 1994

**Participants:** Vladimír Mogiš, Managing Director  
Karl Heinz Arndt, Sales/Logistics  
Manager

### **Company activities, products, and services:**

Entwicklung, Produktion, Vertrieb und Service von Motoren und Pumpen.

1 und 3fasige Motoren, asynchrone Motoren mit einer Achshöhe von 63-132 mm, Leistungsbereich 0,25W – 7,5KW mit 2, 4, 6, 8 poliger Standard Ausführung. Leistungsdaten, Volt und Frequenz erfolgt nach Kundenwunsch. Der Einbau von gekapselten Motoren ist z.B. geeignet fuer Hersteller von Wasserpumpen.

EMP-Elektrische Pumpen kommen zum Einsatz beim Kuehlen und Schmieren mit Emulsionen.

Anwendungsbereiche sind in Werkzeugmaschinen, Bohren, Schleifen, Saegen von Metallen

Wir sind Leistungsstark auf Kundenwunsche zu reagieren.

Mehr Details finden Sie ueber unser Produktportfolio unter:

[www.emp-slavkov.cz](http://www.emp-slavkov.cz)

## 8. GASTRO PRODUCTION s.r.o.

Zemědělská 500, 373 81 Kamenný Újezd  
Tel.: +420 777 362 581  
E-mail: schwarz@gastro.cz  
www.gastro.cz

**Number of Employees:** 117

**Year of Foundation:** 1990

**Participant:** Jakub Schwarz, Sales Representative

### **Company activities, products, and services:**

We are a company engaged in the design, manufacture and supply of industrial kitchens. By using modern technology in both the manufacturing and customer communication sectors, we strive to offer the best service and adapt our products to the modern market demands.

In our offer, you can find a wide range of neutral, cooling and heating equipment. We can also manufacture products according to your specific demands.

## GASTRO PRODUCTION s.r.o.

- GASTRO PRODUCTION s.r.o. bietet eine breite Portfolio von Kühl-, Gefrier-, Heiz- und geschweißten Edelstahlprodukten an, mit welchen Sie Ihre professionelle Einrichtung ausrüsten können.
- Sie finden unsere Produkte in unserem Online-Shop [www.eshop-gastro.cz](http://www.eshop-gastro.cz) oder auf der Website unseres Unternehmens [www.gastro.cz](http://www.gastro.cz).
- Im Online-Shop können Sie sich nach den Kategorien orientieren, zu denen die Produkte eingeordnet sind.



## 9. Group4 solutions s.r.o.

Václavské náměstí 832/19, 110 00 Praha 1  
Tel.: +420 778 011 844  
E-mail: hans.weber@group4solutions.cz  
www.group4solutions.cz

**Number of Employees:** 10

**Year of Foundation:** 2018

**Participant:** Hans Weber, Managing Director

### Company activities, products, and services:

Unsere Geschäftsmission

Unsere Mission ist es, unseren verschiedenen Kunden herausragende strategische Beratungsdienstleistungen zu bieten. Wir bieten all unseren Kunden, die sich mit organischen Herausforderungen konfrontiert sehen oder mit diesen konfrontiert sind, die Lieferung und Installation einer der führenden Kompostiertechnologie im 21. Jahrhundert "Feinschmecker Komposter Technologie" an Abfallmanagement für ihre Industrie / Organisation, entweder ein Restaurant, Krankenhaus, Schule, Fabrik, Gemeinderat oder Wohnwohnungen, usw., um diese Herausforderungen dauerhaft zu beseitigen.

Im Gegenzug wollen wir mit unserer "Foodie Composer Technology" eine nachhaltigere Umwelt fördern, indem wir alle Arten von organischen Abfällen an ihrer Quelle reduzieren, um eine wertvollere Produktion zu erhalten, die Farmern mit einem ganz natürlichen Dünger oder für den Gartenbau weiterhilft.

Group4solutions ist der "Sole Authorized" Händler und Vermarkter von Ecoman Foodie Composer führender Technologie für Europa und die wichtigsten afrikanischen Regionen.

## 10. Hanácká potravinářská společnost s.r.o. (Sugar Factory Prosenice)

Maloprosenská 238, 751 21 Prosenice  
Tel.: +420 724 166 259  
E-mail: balcarek@hps.cz  
www.hps.cz

**Number of Employees:** 95

**Year of Foundation:** 1999

**Participant:** Petr Balcárek, Sales Representative

### Company activities, products, and services:

We are a fully independent family-run sugar factory, located in Prosenice, Czech Republic. We are pleased to offer to any potential buyers top-quality white beet sugar, packed in either industrial as well as retail packaging or bulk, based on our customers' preferences. The Prosenice sugar mill has an extraordinary location within Central Moravia, ensuring excellent accessibility to Austria (220 km from Vienna). We are a long-term supplier to several major Austrian food producers (beverage producers, sweet producers, cane food producers, etc.), providing them with excellent services, high-quality products and competitive prices. The raw material (sugar beet) comes from regional Moravian farmers with their fields situated within a 70 km distance from the company's production plant. The high quality standards are guaranteed by several quality certifications including IFS, ISO 9001, ISO 22000, Kosher and Halal.



## 11. CHAMR & PARTNERS s.r.o.

Římská 526/20, 120 00 Praha 2  
Tel.: +420 603 235 810  
E-mail: mchamr@spolecnosti.com  
www.spolecnosti.com

**Number of Employees:** 12

**Year of Foundation:** 2004

**Participant:** Martin Chamr, CEO

### **Company activities, products, and services:**

We provide a full range of mergers & acquisitions (M&A) and transaction support services, company formation and ready-made companies provider.

Our company assistshelp find for our clients to find'clients' new possibilities and business opportunities in countries, where we provide our services.. Basically, we operate in the Czech Republic, Slovakia and Poland.

We assisthelp our clients to buy and sell companies abroad.

We provide incorporation services and we register new branches of your clients. We offer our clients the established limited companies, the joint-stock companies and European companies (SE) as well.

## 12. INPRESS a.s.

Žerotínova 5, 370 04 České Budějovice  
Tel.: +420 602 433 833  
E-mail: vlada@inpress.cz  
www.inpress.cz

**Number of Employees:** 50

**Year of Foundation:** 1990

**Participant:** Vladislav Nadberežný, CEO, owner

### **Company activities, products, and services:**

The beginning of the INPRESS chronicle dates back to 1990 when Mgr. Ivan Nadberežný started writing and printing it, implementing the first orders with his two employees and a single printing press. The other historical milestones in the company's life are recorded below.

After almost three decades of its existence, INPRESS enjoys the position of a major printing services provider in the Czech Republic as well as abroad. Its satisfied customers include a number of foreign businesses, in particular from Western European countries (France, Germany, Austria, Switzerland, Great Britain, etc.). Our customers can enjoy the benefits of our fine-tuned production capacities, top quality and premium customer services in the production of catalogues, leaflets, calendars, booklets, magazines, instruction manuals, annual reports, business materials, books, posters and other products of the printing craft.

### 13. INSTAR ITS Ostrava, a.s.

Varšavská 1144/48, 709 00 Ostrava – Hulváky  
Tel.: +420 596 625 112  
E-mail: info@instar.cz  
www.instarits.com

**Number of Employees:** 36

**Year of Foundation:** 1991

**Participant:** Milan Grohmann, CEO

#### **Company activities, products, and services:**

INSTAR is a global leader in energy management and monitoring software solutions, with over 25 years of experience in the market and \$1 billion of savings for our customers. INSTAR offers the ENERGIS intelligent energy management system, which helps clients to improve their energy efficiency and reduce energy costs. ENERGIS is a commercial on-the-shelf software solution, which allows real-time monitoring of energy flows and costs. It can be used to forecast, control and optimise energy usage, runs continuously, and savings are delivered around the clock. It offers a ready-made solution that is flexible and scalable and can be customised by the user. Instar also teams up with successful independent companies around the globe, which deliver their own specific energy management solutions with ENERGIS to their clients from various market sectors.

### 14. INTERSOFT-Automation Ltd.

Jižní Předměstí 2941, 301 00 Plzeň  
Tel.: +420 602 428 577  
E-mail:  
branislav.mozer@intersoft-automation.cz  
www.intersoft-automation.cz/de

**Number of Employees:** 65

**Year of Foundation:** 1993

**Participant:** Branislav Mózer, Director

#### **Company activities, products, and services:**

- Designing, Programming and Commissioning of Electrical Control Systems
- Complete Construction and Wiring of Low Voltage Cabinets in Accordance with IEC 61439 / VDE / EN and also with UL508A, NFPA 79 for the US Market)
- Industrial Control Panels Designing (CAD system EPLAN Electric P8)
- Installation, Commissioning and Service
- Software Designing (STEP 7 for SIMATIC S7 and TIA Portal)

## 15. KLAUS Timber a.s.

Kladrubce 1, 33544 Kasejovice  
Tel.: +420 371 519 050  
E-mail: zdenek.bouse@klaustimber.cz  
radka.matejkova@klaustimber.cz  
www.klaustimber.cz

**Number of Employees:** 260

**Year of Foundation:** 1998

**Participants:** Zdeněk Bouše, Sales Director  
Radka Matějková, Sales Manager

### Company activities, products, and services:

- KLAUS Timber a.s. is the biggest one-way pallet producer in the Czech Republic (more than 5.300.000 pallets produced in 2018)
- Turnover: 33.315.000 € (in 2018)
- Products: wooden pallets of various dimensions, pallets with OSB, plywood, chipboard, EPAL/EUR pallets, covers etc., heat treatment (IPPC)
- Ways of production: manual, semi-automatic, fully automatic (lines Cape) , Robot Yaskawa
- Own logistics department with fleet of 35 trucks

## 16. KOMA MODULAR s.r.o.

Říčanská 1191, 763 12 Vizovice  
Tel.: 0043 664 41 48 106  
E-mail: martina.konecka@koma-space.at  
www.koma-modular.cz

**Number of Employees:** 235

**Year of Foundation:** 1992

**Participant:** Martina Konecká, Sales Director

### Company activities, products, and services:

- KOMA is an expert in the delivery of modular buildings for various purposes and users. We develop, design, produce and construct modular buildings, special modules and ready-to-use modular units. We offer an innovative system of custom-designed modular solutions, which create smart, sustainable and mobile space whenever and wherever needed:
- Modular Accommodation – hotels, motels, students' and seniors' homes, social housing
  - Modular Office and Business – offices, shops, showrooms, workshops, restaurants
  - Modular Education – schools, kindergartens, training centres
  - Modular Healthcare – hospitals, clinics, pharmacies
  - Modular Water-Sanitation-Hygiene – sanitary units

**17. Kooperativa pojišťovna, a.s.,  
Vienna Insurance Group**

Pobřežní 665/21, 186 00 Praha 8  
Tel.: +420 956 420 100  
E-mail: mdivis@koop.cz  
www.koop.cz

**Number of Employees:** 4 199

**Year of Foundation:** 1991

**Participant:** Martin Diviš, Chairman of the  
Board of Directors

**Company activities, products, and services:**

Since 2019, Kooperativa has been the number one in the Czech insurance market, with annual written premiums exceeding CZK 40 billion and a market share of 27%. Kooperativa has more than 3 million customers and 300 own branches all over the Czech Republic. It also provides services through its strategic partner, Česká spořitelna. Kooperativa is a member of the Vienna Insurance Group, the largest insurance group in CEE with 50 companies in 25 countries and a tradition dating back 195 years. VIG is the top-rated company on the Vienna Stock Exchange. Its shares are also listed on the Stock Exchange in Prague.

**18. Krupa Global Investments a.s.**

Doudlebská 1699/5, 140 00 Praha 4  
Tel.: + 420 606 763 031  
E-mail: pavol.krupa@krupainvestments.com  
www.krupainvestments.com

**Number of Employees:** 15

**Year of Foundation:** 2017

**Participant:** Pavol Krúpa, Chairman of the  
Board of Directors

**Company activities, products, and services:**

Krupa Global Investments is a private firm with a focus on investment opportunistic growth. It is named after its founder and Chairman, Pavol Krupa. The firm takes an activist approach, with the aim of remedying and eliminating management actions that have a negative impact on companies, and is targeted at achieving a significant positive change in strategy, financial structure or management. The company only selects investment opportunities with the potential to appreciate in tens of percent annually, due to their quality and dynamic growth. Krupa Global Investments focuses on investments in shares in European and American stock markets and currently has approximately € 1.7 billion in assets under management.

# Czech blood in Austrian veins

Which is why we have secured  
6 841 037 contracts and so together  
we are number one on the Czech  
insurance market.



## 19. LIKO-S, a.s.

U Splavu 1419, 684 01 Slavkov u Brna  
Tel.: +420 721 011 865  
E-mail: info@liko-s  
www.liko-s.cz

**Number of Employees:** 250

**Year of Foundation:** 1992

**Participant:** Tomáš Langr, Export Manager

### **Company activities, products, and services:**

Glass partitions, mobile walls, Interactive walls, acoustic solutions

## 20. MZ Liberec, a.s.

U Nisy 362/6, Jeřáb 466 01 Liberec  
Tel.: +420 731 178 944  
E-mail: alexandr.jernek@mzliberec.cz  
www.mzliberec.cz

**Number of Employees:** 210

**Year of Foundation:** 1957

**Participant:** Alexandr Jernek, Business Development Director

### **Company activities, products, and services:**

MZ Liberec is a private enterprise with 60 years of experience in manufacturing of medical & technical gas source units and distribution systems, both intended for operating theatres, ICU, ARD and high-standard wards. The complete scope of the company includes turn-key projects as well as individual supplies of e.g. spring balanced arms with surgical technology, within 45 countries worldwide.

MZ Liberec provides highly professional and individual approach to each client through customized solutions so to fully satisfy requirements of medical institutions. This is allowed also thanks to own design & development capacities. MZ Liberec is a provider of turnkey solutions - R&D, design, manufacturing, construction, and PP Services. The whole portfolio complies with local and international technical and legislative standards.

## 21. PP Agency, s.r.o.

Myslikova 25, 110 00 Praha 1  
Tel.: +420 736 752 715  
E-mail: Chmela@ppagency.cz  
www.ppagency.cz

**Number of Employees:** 13

**Year of Foundation:** 1995

**Participant:** Petr Chmela, Sales Director

### **Company activities, products, and services:**

PP Agency, s.r.o. is one of the Czech Republic's few publishers of economic information focusing on the interests of foreign readers – businessmen, managers, investors. In this area, the PP Agency's publishing strategy is geared to providing economic information in its journals "CZECH REPUBLIC Your Trade Partner", "Czech Business and Trade", "Doing Business in the Czech Republic", and the information server, [www.doingbusiness.cz](http://www.doingbusiness.cz).

## 22. RAVY CZ a.s.

Norská 580/40a, 46001 Liberec  
Tel.: +420 602 410 866  
E-mail: najman@ravy.eu

**Number of Employees:** 80

**Year of Foundation:** 1995

**Participant:** Ivo Najman, Managing Director  
Veronika Jonová, Export Manager

### **Company activities, products, and services:**

RAVY CZ a.s. is the largest European manufacturer of roasted meatloaf. For the past 25 years, we have focused solely on roasting the best meatloaf and bringing it to the world. RAVY was established in 1992 in the Czech Republic as a specialised roasted meat products' manufacturer. Currently we offer various sorts of roasted meatloaf - great, tasteful and superior quality food products at affordable prices. RAVY is certified by the IFS Food Standard at Higher Level.

Delicious flavour and superior product quality allowed fast European expansion and acquisition of valued customers such as Lidl, Kaufland, REWE Group, Tesco, Metro, Makro, Maxima, Monolith and many others. In March 2016, our company expanded its production to Japan. Our meatloaf is now available for you at AEON, Izumi supermarkets and many others in Japan.

### 23. Royal Czech Beer s.r.o.

Štěpánská 615/24, 110 00 Praha 1  
Tel.: +420 606 760 000, + 420 734 766 665  
E-mail: radek@royalczechbeer.cz  
gabriela@royalczechbeer.cz  
www.royalczechbeer.cz

**Number of Employees:** 5–10

**Year of Foundation:** 2012

**Participants:** Radek Trojna, CEO,  
Gabriela Trojnová, Export Manager

#### **Company activities, products, and services:**

The Royal Czech Beer brewery does not use chemical preservatives or substitutes. We only use malt, hops, water and yeast. Unlike so many global conglomerates, we do not use modern methods and technologies to accelerate production and maturation. We understand that good beer needs time. Time is what we give our beer. After double mashing and two-phase bottom fermentation, we wait, sometimes for several months, for the beer to mature properly. The result is Royal Czech Beer, with its full and harmonious taste, the same taste that brought worldwide fame to Czech beer.

### 24. SAZ s.r.o.

Koupelní 6, 69501 Hodonín  
Tel.: +420 518 328 621  
E-mail: truska@saz.cz  
www.saz.cz

**Number of Employees:** 100

**Year of Foundation:** 1995 (1954)

**Participants:** Roman Truska, Director  
Tomáš Martinčíč, Commercial Director

#### **Company activities, products, and services:**

Traditional manufacturer of special road, railway and tram machinery For more than 50 years, we have been producing Road/Rail vehicles, which are vehicles able to travel both on road and rail. We supply aerial access platforms, flash-butt welding technology, railway track layers, rail trailers and carriers, access ramps and other machinery for track maintenance. Our products can assist you in rail welding, catenary maintenance and renewals, railway track renewals and construction, cleaning of railway tracks, as well as vegetation control and other activities on track or road. Our factory was established in 1954. SAZ offers tailor-made solutions to meet your special needs on tracks and we can put your TRUCKS ON TRACKS.



## 25. SAZKA GROUP, a.s.

Vinohradská 1511/230, 100 00 Praha 10  
Tel.: +420 225 010 650  
E-mail: stepan.dlouhy@sazkagroup.com  
www.sazkagroup.com

**Number of Employees:** 25

**Year of Foundation:** 2012

**Participant:** Štěpán Dlouhý, Chief Investment Officer

### **Company activities, products, and services:**

The SAZKA Group is the Pan-European Lottery and sports betting operator with aggregate amounts staked of €17 bn, leading market positions in the Czech Republic, Greece, Cyprus, Austria, Italy and Croatia.

## 26. South Moravian Regional Chamber of Commerce

Purkyňova 648/125, 61200 Brno  
E-mail: khkjm@khkjm.cz  
kompas@khkjm.cz  
www.khkjm.cz

**Participant:** Jan Marek, Senior Expert

### **Company activities, products, and services:**

The Regional Economic Chamber of South Moravia (KHK JM) brings together economic chambers from the individual districts of the South Moravian Region. It defends the interests of its members and is an integral part of the economic life of the South Moravian Region. It aims to support and realize the needs of its members in relation to business entities and public administration at the regional level. Membership in the South Moravian Regional Chamber of Commerce is voluntary. The KHK JM comprises the chambers of the districts of Brno, Brno-venkov, Blansko, Břeclav, Hodonín, Vyškov and Znojmo. KHK JM is the regional chamber in charge of the Chamber of Commerce of the Czech Republic.

# ŠINDELÁŘ SPEDITION s.r.o.

## Products and Services:

- International road freight transport and forwarding.
- Trucks of the makes MAN, DAF, VOLVO and MERCEDES.
- Merchandise is transported particularly in refrigerated semi-trailers.
- The transport is controlled by the experienced professionals.
- A satellite vehicle tracking system.
- New premises with the area of 4 hectares (9.88 acres) in Netolice.
- Own warehouses, administrative building, filling station and service station.
- Standard ČSN EN ISO 9001:2009



[www.sindelar-spedition.cz](http://www.sindelar-spedition.cz)

## 27. ŠINDELÁŘ SPEDITION s.r.o.

Sedlec 49, 373 47 Sedlec

Tel.: +420731123123

E-mail: vsindelar@sindelar-spedition.cz

www.sindelar-spedition.cz

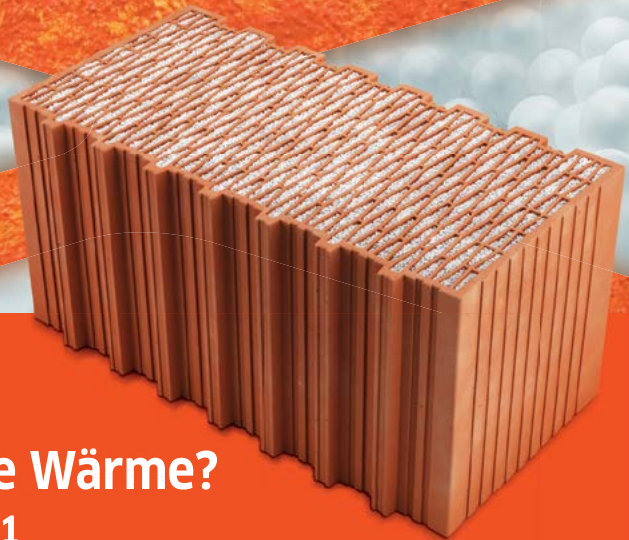
**Number of Employees:** 130

**Year of Foundation:** 1996

**Participant:** Václav Šindelář, Managing Director

### **Company activities, products, and services:**

Šindelář Spedition s.r.o. has provided services particularly in the field of both inland and international road freight transport. The company has trucks of the makes MAN, DAF, VOLVO and MERCEDES. Merchandise is transported particularly in refrigerated semi-trailers (80-110 m<sup>3</sup>). Quality services are secured by using a transport software system and a satellite reference system of round-the-clock vehicle position tracking. Our company also pays great attention to the protection of transported consignments against theft by means of alarms included in the vehicle monitoring system that uses sensors indicating the opening of the cargo area, including the monitoring of the consignment carriage temperature. We have own warehouses, administrative building, filling station and service station.



## Spüren Sie die Wärme?

### HELUZ FAMILY 2in1

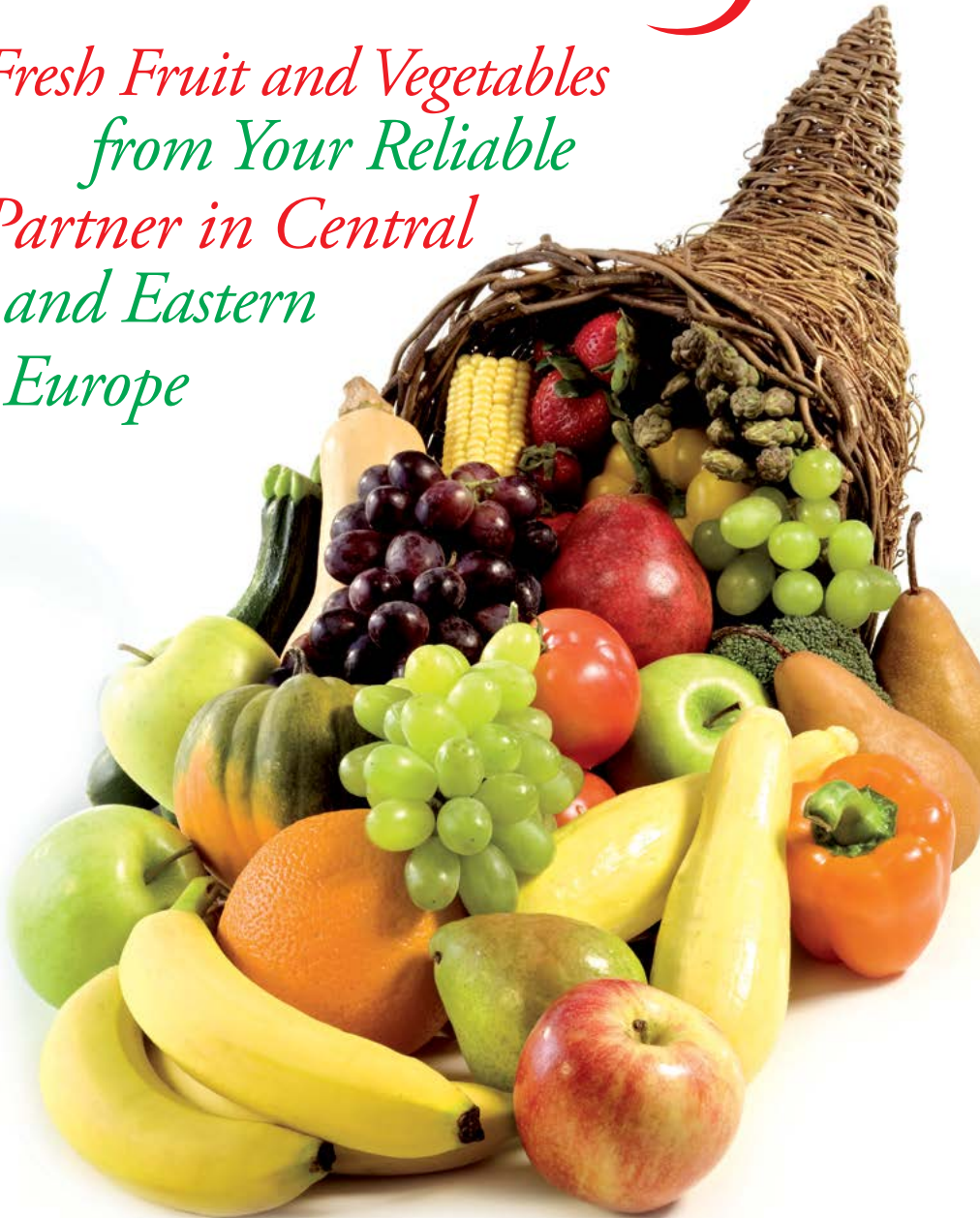
Unter allen auf dem Markt erhältlichen Baustoffen für einschaliges Mauerwerk besitzt HELUZ FAMILY die besten wärmeisolierenden Eigenschaften. Das verwendete Füllmaterial steigert die Wärmeisolierung bei vollständiger Dampfdurchlässigkeit nochmals um 40%. Somit ist HELUZ FAMILY 2in1 die erste Wahl für den nachhaltigen Bau von Passiv- und Niedrigenergiehäusern.

[www.heluz.at](http://www.heluz.at)





*Fresh Fruit and Vegetables  
from Your Reliable  
Partner in Central  
and Eastern  
Europe*





# KORAN s.r.o.

IS A MANUFACTURER OF MACHINE TOOL ACCESSORIES



KORAN, spol. s r.o. was founded in 1992. It is a metalwork company which is focused on production of accessories for metalwork machines and other components for special single-purpose machines. Last 15 years is the company more concentrated on production of collets, collet chucks, pneumatical three-jaw chucks and other clamping devices. For the finishing of these very precise products, there are used progressive machining methods. It is precision hard turning (tolerance 0,003 - 0,005 mm) on Swiss made Kummer machines.

[www.koran-rankov.cz](http://www.koran-rankov.cz)

KORAN, spol. s r.o.  
Rankov 15, CZ 374 01 Trhové Sviny, Czech Republic  
Telephone: 00420 386 321 829, Fax: 00420 386 322 702  
e-mail: [info@koran-rankov.cz](mailto:info@koran-rankov.cz)



## Exclusive project

Production of unique replicas of traction supply trolley for trolleybuses:  
Mercedes électrique Stoll 1907 – Austria and Cédés Stoll 1911 – United Kingdom



# BAEST Machines & Structures, a.s.

ein bedeutendes Engineering- und Fertigungsunternehmen mit einem umfangreichen Produktionsprogramm



*Machines & Structures, a.s.*

## Traditioneller tschechischer Hersteller von Stahlbehältern und Konstruktionen:

- Tanks aus Karbonstoff- / Edelstahl
- Druckbehälter
- Komponenten und komplette Einheiten für Asphaltwerke
- Silos und Trichter
- Tankstellen
- Ausrüstungen für Energiewirtschaft und Umweltprojekte
- Edelstahlkonstruktionen

25 Jahre

400 Silos

600 Asphaltwerke

2 500 Tankstellen

10 000 Tanks



Öl & Erdgas



Petrochemie



Wasserenergie



Konstruktion



Lebensmittel  
& Landwirtschaft

BAEST Machines & Structures, a.s.

[www.baest.cz](http://www.baest.cz)

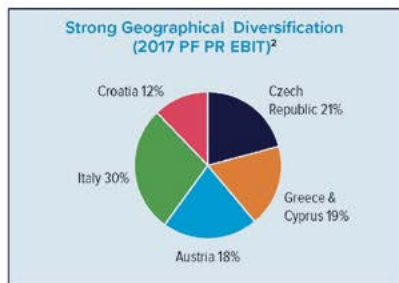
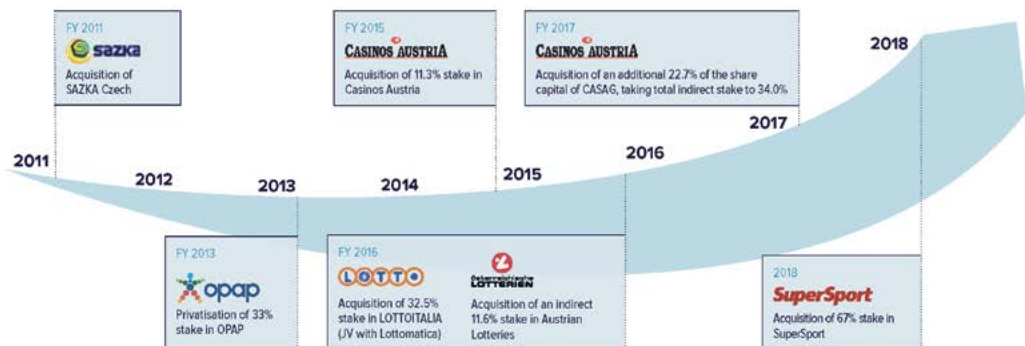
Černošská 1930, 256 01 Benešov, Tschechische Republik  
Telefon: + 420 317 753 211, E-Mail: [info@baest.cz](mailto:info@baest.cz)

# EUROPE'S LARGEST LOTTERY COMPANY

- Largest Pan-European lottery operator with household brands in Austria, Croatia, Cyprus, Czech Republic, Greece and Italy
- Approximately €17bn staked in 2017<sup>1</sup>
- Primary focus on lotteries with a secondary focus on sports betting
- Leading position in each market supported by iconic trusted brands and unrivalled distribution networks (65,000 POS)
- Strong focus on responsible gaming and player protection
- Significant taxpayer and contributor to CSR and good causes. 100% of gaming revenue regulated, approved by numerous regulators worldwide including EU, Switzerland and Australia
- Long-term licences and significant renewal advantages providing barriers to entry
- Active in countries representing more than 24% of EU lottery GGR



## STRONG TRACK RECORD OF BUILDING IMPROVED LOTTERY GROUPS



<sup>1</sup> Amount staked placed with companies in which the SAZKA Group holds an ownership interest.  
<sup>2</sup> Based on EBIT weighted by economic interest attributable to the SAZKA Group.