



Embassy of the Czech Republic
Washington, DC

Explore Cyber

Pittsburgh, PA | April 17, 2018

ASCENDER, 6401 Penn Avenue, 3rd Floor, Pittsburgh, PA 15206

Seminar 9:30 am - 12:30 pm | B2B Meetings 1:30 pm - 4 pm

Light lunch will be provided.



TABLE OF CONTENTS

CZECH CYBERSECURITY

CZ.NIC	2
FLOWMON NETWORKS	3
InMeSo	4
IT-CNS	5
NOVICOM	6
SAFETICA	7



CZ.NIC

Objective:

We are looking for partners, distributors, sellers (retail, on-line) focused on smart home, SME or SOHO segments. The Turris Omnia router has an application in the field of IoT or cryptomine.



Pavel Novák

Sales Manager

Cell: +420 734 247 883

Email: pavel.novak@nic.cz

Website: <https://omnia.turris.cz/en/>

CZ.NIC Association is a domain name registry for .CZ with world-renowned experience in cyber security. Since 2011, the Association operates the Czech national Computer Emergency Response Team CSIRT.CZ. Among key products belong BIRD, the most popular software for Internet Exchange Points (IXPs) worldwide and the TURRIS.

The TURRIS project represents a whole security environment composed by a secure by design router and a TURRIS central with cyber threat analysis. The main goal of this project is to protect end-users against cyber-attacks.

After collecting more than \$ 1,200,000 on Indiegogo through a great crowdfunding success, TURRIS Omnia was introduced by the CZ.NIC Association in 2016 and has been sold to more than 70 countries worldwide.

Aside from serving as a normal router, the TURRIS Omnia can also analyze the traffic between the Internet and the user network and identify suspicious data flows. Similar to a watchtower, it then alerts the TURRIS central of a possible attack.

TURRIS Omnia is a completely open source solution. Thanks to its unprecedented performance, it could be used not only as a router, but also as a component for smart homes, IoT or embedded into larger IT solutions.



FLOWMON NETWORKS

Objectives:

- develop strong partner channel
- increase number of cloud instances
- bring anomaly detection and DDoS detection to smaller service providers that couldn't afford it in the past



Adam Wright

Sales Director North America
Flowmon Networks
5857 Owens Ave Suite 300
Carlsbad, CA 92008

Cell: +1 (702) 415-4684

Email: adam.wright@flowmon.com

Website: <https://www.flowmon.com/en/>

An enterprise IT is more than ever responsible for supporting business needs and company's growth. To do that, there must be certainty that the whole IT environment is optimized, reliable and well-secured. Flowmon brings such certainty by giving a deep understanding of what is happening in a nervous system of every business IT – computer.

Flowmon Networks empowers businesses to manage and secure their computer networks confidently. Through our high performance network monitoring technology and lean-forward behavior analytics, IT pros worldwide benefit from absolute network traffic visibility to enhance network and application performance and deal with modern cyber threats.

Driven by a passion for technology, we are leading the way of NetFlow/IPFIX network monitoring that is high performing, scalable and easy to use. The world's largest businesses, internet service providers, government entities or even small and midsize companies rely on our solutions to take control over their networks, keep order and overcome uncertainty.

With our solution recognized by Gartner, we are one of the fastest growing companies in the industry.



InMeSo

Objective:

Looking for market developers and potential customers from the health care industry.



Jakub Voleman

Vice President

Cell: +1 (412) 478-6332

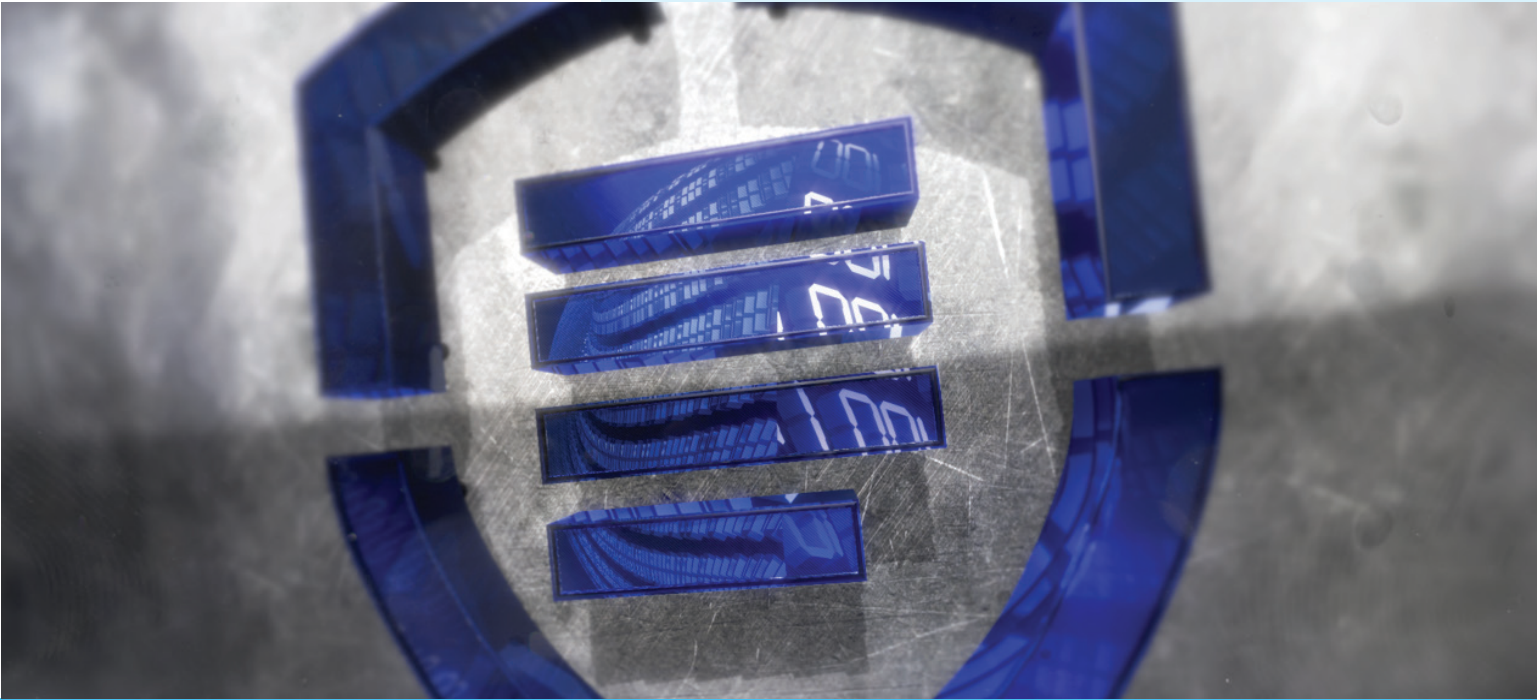
Email: jakub.voleman@inmeso.cz

Website: <https://www.inmeso.cz/en>

Integrated Medical Solutions, Inc. specializes in IT consulting as well as in the supply and integration of IT solutions in healthcare. Our main focus lies in fast- developing information and communication technologies in support of health services (e-health).

Our services are not limited to healthcare information systems. Our expertise extends to developing communication channels amongst healthcare professionals and the general public. In addition, we are able to provide guidance in implementation of complex management systems that are in compliance with the international ISO standards, including healthcare standards and data protection standards.

Our goal is to improve clinical and thus the financial outcomes of healthcare facilities without compromising the high quality of the provided healthcare services. We aim to ensure the maximum support in preventive and therapeutic processes amongst the cooperating healthcare units. Our mission is to achieve the improvement in overall health of not only individuals but also of the population as a whole.



IT-CNS

Objective:

Looking for business developers and resellers – small to midsize businesses with solid a customer base.



Marek Hajn

Chief Operations Officer

Cell: +1 (412) 218-9865

Email: marek.hajn@it-cns.com

Website: www.it-cns.com

Pittsburgh-based IT-CNS, Inc., is a sister company to Czech CNS a.s., the Czech IT company that has been successfully operating throughout the European Union for more than 25 years. IT-CNS, Inc., established its headquarters in a rapidly growing part of Pittsburgh, East Liberty, where Google, Facebook and Uber also have their offices.

IT-CNS specializes in the development of software solutions for life sciences, logistics, and financial industries. Its core expertise includes design, implementation and systems integration of custom IT solutions for medical laboratories, as well as industry-leading development of secure file transfer platforms. Another part of the offered services is data consulting as well as business consulting.

Its core product on the US market is called Safety4Data (<http://www.safety4data.com>), which is a data encryption and transfer application. The application relies upon a secured, peer-to-peer virtual network that allows users to set up rights and authorizations with or without a specialized IT department. The result is that a business can have easy-to-use, enterprise-grade encryption that can save an organization time and money.



NOVICOM

Objective:

To establish a strong channel network by finding new business partners in the field of network management and provide existing partners with know-how and assistance with closing their opportunities.



Vítězslav Šavel

Channel Development Manager
Trebohostická 14
Prague 100 00
Czech Republic

Cell: +420 606 551 412

Email: vitezslav.savel@novicom.cz

Website: www.novicom.eu

Novicom is a Czech producer of solutions for the monitoring, administration and security of large networks. Novicom achieves premium security and operational reliability, even in large distributed networks, using its own unique technologies, Novicom SGP (Secure Grid Platform) and Novicom SDP (Secure Delivery Protocol).

Novicom's key product is AddNet – a unique integrated DDI/NAC solution, which highly increases the efficiency of IP address space management and network access control in large networks. This is achieved through the integration of systems for IP address space management, core network services (DHCP, DNS), L2 monitoring, network access control (NAC) and advanced communication with networking hardware. AddNet provides a fully integrated, complex set of technologies and services ready to be integrated with other systems to further increase its added value.

AddNet perfectly complements advanced cyber security tools such as SIEM or NBA. Integration with these systems provides the administrator with a powerful instant response tool - Detect cyber threat in SIEM/NBA, locate the infected device (L2 monitor) and disconnect or isolate it (NAC/DDI). It is all done easily, with a few clicks in a matter of seconds.



SAFETICA

Objective:

Looking for IT Security distributors and resellers.



Ota Čermák

Global Business Development Manager
U Vodárny 2965/2
Brno 616 00 Czech Republic

Cell: +420 725 782 904

Email: ota.cermak@safetica.com

Websites:

www.safetica.com

www.safeticausa.com

Safetica Technologies is a Czech software company that has brought data loss prevention to companies of all shapes and sizes. It guards data against accidental leaks as well as intentional thefts. Today, Safetica protects data on over 120,000 devices in over 55 countries around the world. The company is also present in North America to better support business partners and customers. Thanks to Managed Service Providers (MSP), customers are in good hands wherever they are. Safetica protects construction designs of engineering companies as well as sensitive information of insurance companies, banks and telecommunication organizations. Among their satisfied customers are companies such as Coca-Cola Sabco, Telekom Malaysia or BMW Invelt. Safetica data protection solution is recognized by Gartner, awarded by Computer Weekly with European User Award for Security and got 5 stars in CNET Editor's Rating and by SC Magazine as well.